

INDUSTRIES COMMERCE, INVESTMENT AND SKILLS DEVELOPMENT

VISION

To encourage & promote industry including SMEs for sustainable growth, credit facilitation including Micro Financing, facilitation in Trade, Investment & Business, provision of state of the art Industrial infrastructure, availability of Skilled Manpower, Consumer Protection and co-ordination in Price control.

MISSION

To create economic prosperity by reviving growth of manufacturing industries, strengthening the competitiveness of Punjab's business environment, promoting trade by facilitating development of efficient export supply chain and investment climate that helps catalyse private sector development, and addressing issues related to fair trade.

OBJECTIVES

- Promotion of Industry & Investment through establishment of industrial estates / Special Economic Zones in the Province
- Advocacy and Implementation of Trade & Investment Policies of the Federal/ Provincial Governments
- Liaison with Private Sector, Trade Bodies and Trade Associations
- Conduct research and provide Technical Expertise to Private Sector
- Creation of skilled manpower for industry and provision of Quality Trainings to the youth of Punjab
- One Governing Body for TVET Institutes & Stronger Market Linkages with TVET Sector of Punjab

STRETEGIC INTERVENTIONS

- Provision of infrastructure in Industrial Estates/SEZs in Punjab.
- Increasing access to finance for SMEs
- Development of industrial clusters
- Establish Skill Development Authority
- Establishment of technology universities in Punjab
- Enhance training capacities of existing technical training institutes

- Development of handicrafts through artisan villages.
- Provision of one window facilities for investors and industrialists
- Establishment of online Business Registration Portal

POLICY

- To create an enabling environment for the private sector to grow and prosper, so as to achieve the government's objectives of employment generation, increased income and poverty alleviation
- Creating a better quality of life for the citizens of Punjab by:
 - Encouraging private sector to invest in Punjab.
 - Generating growth in the economy to create employment
 - Improving infrastructure and key services necessary for economic uplift
- Assessing skills requirements and provision of need based skills training

ACHIEVEMENTS OF FINANCIAL YEAR 2018-19

- Formulation of Punjab Industrial Policy
- Acquisition of Land for Allama Iqbal Industrial Estate, Faisalabad.
- Operationalization of Business Portal in Lahore
- One Window Service Centre established at Quaid-e-Azam Industrial Estate.
- Office Building for Sahiwal Consumer Protection Council constructed.
- Schemes for promotion of SMEs i.e Progressing Punjab by Entrepreneurial Development of SMEs, Developing SME Sector through Loan Markup Support Program and Credit Guarantee Scheme approved.
- Training of 550,000 individuals through Skill Development Programme/ Projects of PSDF, TEVTA and PVTC.

NEW INITIATIVES FOR FINANCIAL YEAR 2019-20

- Hunermand Nojawan (TEVTA)
- Infrastructure development of Allama Iqbal Industrial City, Faisalabad
- Development of Bahawalpur Industrial Estate
- Provision of Curriculum Compliant Labs in TEVTA Institutions
- Purchase of Land for Establishment of Small Industrial Estate, Taunsa Shareef.

- Master Planning and Construction of Mir Chakar Khan Rind University of Technology D.G Khan
- Master Planning and Construction of Punjab Tianjin University of Technology (PTUT), Lahore.
- Master Planning and Construction of Punjab University of Technology (PUT), Rasul, M.B. Din.
- Improvement to the Arrangements for Starting a Business (Phase-II).
- Establishment of Women Resource Centers and Incubators

QUANTIFIABLE TARGETS

- Infrastructure development of 03 large industrial estates including Quaid-e-Azam Apparel Park, Allama Iqbal Industrial City and Bahawalpur industrial estate which would enable to create 475,000 new jobs in Punjab and it will also help to attract Foreign Direct Investment (FDI).
- Purchase of land and development of infrastructure for 01 small industrial estate at Taunsa Shareef.
- Completion of 02 artisan villages at Sheikhpura and Taxila
- Training of 100 skills and un-skilled workers for artisans skills transfer, commencement of 34 workshops and 100 jobs will be created under Metal Craft Artisans Village at Sheikhpura Road Lahore.
- Training of 120 skills and un-skilled workers for artisan skills transfer, commencement of 21 workshops and 90 jobs will be created under Gandhara Art Village, Taxila.
- Under the project Progressing Punjab by Entrepreneurial Development of SMEs, 3000 SMEs will be developed and 45000 direct employments will be generated.
- Under the project Developing SMEs Sector through Loan Markup Support Program, 8000 SMEs will be developed and 115000 direct employments will be generated.
- Under the project Credit Guarantee Scheme for Development and Promotion of SMEs in Punjab, 6000 SMEs will be developed and 95000 direct employments will be generated.
- Establishment of one window service centre at Faisalabad

- Training of 59,464 youth by PVTC in sectors like agriculture, auto, civil, cosmetology, electrical, electronics, health care, hospitality, languages, leather technology, mechanical, services, textile and veterinary.
- Provision of missing machinery & equipment in 57 institutes of TEVTA; 100% machinery & equipment in 29 vocational institutes. Provision of new machinery and equipment in 28 technical institutes.
- Increase in training facility of TEVTA institutions from 90,000 to 150,000 per annum by introducing 2nd shift under Hunarmand Nojawan program.

MAJOR PROJECTS/INITIATIVES

1. Hunermanad Nojawan Program: -

It is a flagship project of Government of Punjab aiming to increase the training facility for young skill graduates from 90,000 per annum young skill graduates to 150,000 per annum through introducing second shift in TEVTA institutes. More number of skilled youth and adults with relevant competencies will have better opportunities for employment, decent jobs and entrepreneurship.

2. Provision of Curriculum Compliant Labs in TEVTA Institutions:-

Curriculums had been periodically revised by TEVTA in last 3 decades but Machinery/ Equipment Labs have not been upgraded to make curriculum compliant labs. This scheme aims to upgrade labs established in TEVTA's old institutions through provision of modern curriculum compliant equipment. This initiative will enhance the quality of technical education and will also cater the need of quality skilled work force requirement of the local industry and industries being established under CPEC.

3. Establishment of Technology Universities in Punjab

Technology is universally recognized as a major agent of economic growth and socio-cultural development of a nation. Cognizant of the importance of technology in the development of economy, the government has placed major focus on re-orientation of the education and training system according to the requirements of the existing and potential future industries to enable the country to move towards the 'Knowledge Economy' which is characterized by high levels

of skills and education, lifelong learning, and innovation. Technology and knowledge on which a Knowledge Economy is based is now an intrinsic part of the economic system.

The Government of Punjab has established the first Technology University of the country titled “Punjab Tianjin University of Technology (PTUT), Lahore” in collaboration with Tianjin University of Technology and Education, China during 2017-18. Punjab Tianjin University of Technology (PTUT) is offering graduate level technology courses in various disciplines. The PTUT was established in a sub-campus. Now Government intends to construct permanent campus of PTUT and establishment of two new Technology Universities in Punjab as per following:

a. Master Planning and Construction of Punjab Tianjin University of Technology:

To construct permanent campus of PTUT at GCT Raiwind Road, Lahore scheme for master planning and construction of Punjab Tianjin University of Technology has been included in ADP 2019-20.

b. Master Planning and Construction of Punjab University of Technology, Rasul, M.B Din

Government of the Punjab aims to upgrade Government College of Technology Rasul into University of Technology, Rasul, to produce technology graduates. University of Technology, Rasul will be established in the premises of Govt. College of Technology, Rasul. A scheme for Master Planning and Construction of Punjab University of Technology, Rasul, M.B Din has been included in ADP 2019-20.

c. Master Planning and Construction of Mir Chakar Khan Rind University of Technology D. G. Khan: -

Government of the Punjab aims to upgrade Government College of Technology DG Khan into University of Technology, DG Khan. University of Technology, DG Khan aims at producing quality technical manpower for the Southern Punjab. A scheme for Master Planning and Construction of Mir

Chakar Khan Rind University of Technology D. G. Khan has been included in ADP 209-20.

4. Promotion of SMEs Sector in Punjab

SMEs play a central role in a country's economy in terms of its contribution towards GDP, employment generation, export development, and poverty alleviation. SMEs are considered backbone of the economy, being a major source of innovation, growth and job creation. SMEs contribute up-to 95% of enterprises and 60% to 70% of employment. SMEs in Pakistan contribute 30 per cent to GDP and 25 per cent to export earnings. They support the growth of large industry by providing inputs like parts, raw material, accessories and semi-finished goods for value addition. There are approximately 3.2 million Micro Small and Medium Enterprises in Pakistan out of which 65% are operating in Punjab. Considering the importance of SMEs the Government of Punjab has initiated following schemes for promotion of SMEs in Punjab:

a. Progressing Punjab by Entrepreneurial Development of SMEs

The scheme "Progressing Punjab by Entrepreneurial Development of SMEs (PPED)" costing Rs. 6000.000 million aims development of SMEs through entrepreneurship development. The scheme will facilitate the new startups and progressing entrepreneurs in Punjab in terms of financial and technical support through entrepreneurship training, Management services, Business Facilitation, Capacity Building and provision of credit to SMEs. Following are the major expected outcome of the projects:

- 3000 SMEs will be developed.
- 45000 direct employment generation.
- Poverty Alliviation.
- Economic and social Development.
- Financial Stability.
- Industrial Growth.
- Increase in exports of the country.

b. Developing SME Sector through Loan Markup Support Program (LMSP)

The Scheme "Developing SME Sector through Loan Markup Support Program" costing Rs. 3000 million focuses to ensure Working Capital for existing SMEs and new start-ups. The scheme will be executed through

Commercial Banks as Participating Financial Institutions (PFIs). Loan Limit of Rs. 10.00 million has set for issuance guarantee coverage and collateral deficient SMEs. The repayment period in term finance would be up-to 5 years, including grace period. The benefits of the scheme are as follow:

- Approximately 8,000 SMEs will be developed.
- Approximately 11,5000 direct Employment Generation.
- Economic and Social Development.
- Industrial Growth.
- Low cost of doing business.
- Creating of competitive environment.

c. Credit Guarantee Scheme for Development and Promotion Of SMES in Punjab(CGS)

The scheme “Credit Guarantee Scheme for Development and Promotion Of SMES in Punjab” costing Rs. 2500 million focuses to ensure Working Capital for existing SMEs and new start-ups. The scheme will be executed through Commercial Banks as Participating Financial Institutions (PFIs). A Loan Limit of Rs. 05.00 million has set for issuance guarantee coverage and collateral deficient SMEs. The repayment period in term finance would be up-to 5 years, including grace period. The benefits of the scheme are as follow:

- Approximately 6,000 SMEs will be developed.
- Approximately 95,000 Direct Employment Generations.
- Industrial Growth
- Approximately 95,000 Direct Employment will be generated

5. Quaid-e-Azam Apparel Park

The Government of Punjab (GoP) intends to establish a state of art Apparel/ Garment Zone. In this regard, Quaid-e-Azam Apparel Park (QAAP) is being established on an area of 1540 acres on motorway M-2 near district Sheikupura. The major focus of QAAP is to establish clothing and apparel along with vertical integrated units for garments manufacturing industries, garment vendor industry, embroidery industry, commercial washing dying and printing industries. To facilitate local and foreign investor, QAAP has been notified as special economic zone. This initiative would enable to create about 250,000 new jobs in Punjab and it will also help to attract Foreign Direct Investment (FDI).

5. Punjab Skill Development Program

Punjab skill Development project (PSDP) is a first generation skills development project launched by the GoPb with the active technical and financial assistance of the World Bank.. The Project Development Objective (PDO) is to improve the quality, labour market relevance of, and access to skills training programs in priority sectors in Punjab. The project is working in three strategic areas: (a) strengthening the skills training system, (b) improving the quality and relevance of skills training, (c) increasing access to market relevant trades. The project focuses on human development, ensuring quality jobs for skilled workers.

The project spans over a period of five years – 03rd July 2015 to 30th June 2020. The total cost of the project works out to be Rs. 5739.785 million (WB share is 50 million USD (Rs. 5097.5 million and GoPb Share is 6.3 million USD (Rs. 642.285 million)). The project has eight covenants to meet and five Disbursement Linked Indicators (DLIs) comprising 23 targets to be achieved over project life cycle. To meet DLI 3,4, & 5, allocation of Rs. 1528 million has been made in ADP 2019-20.

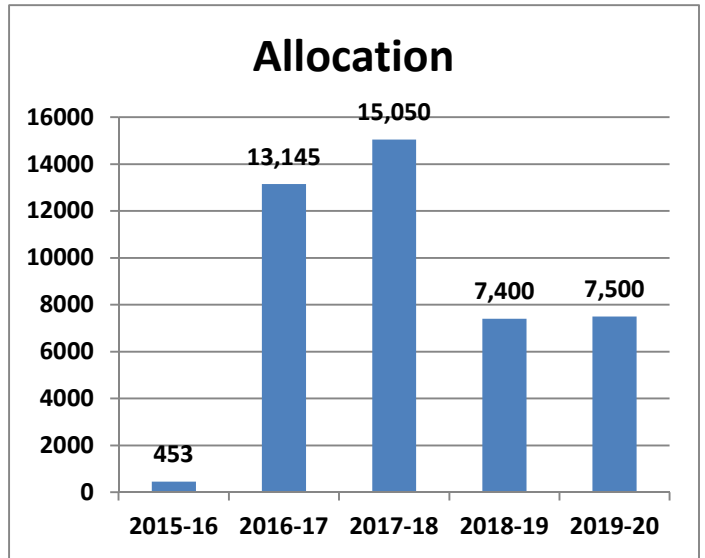
6. Development of Infrastructure of Allama Iqbal Industrial City (AIIC) (FIEDMC)

A site near Allama Iqbal Industrial Estate M-3 Faisalabad was selected by China-Pakistan Joint Coordination Committee (JCC) to setting up prioritized Special Economic Zones under China-Pakistan Economic Corridor (CPEC). Accordingly a scheme “Land Acquisition of Development of PSEZ (Allama Iqbal Industrial Estate M-3, Faisalabad” with a cost of Rs. 6300.000 million was approved during 2018-19 and funds were allocated. The Government of Punjab now intends to develop infrastructure of Allama Iqbal Industrial City through FIEDMC.in this regard an amount of Rs. 1500.000 million have been allocated as seed money in ADP 2019-20.

TREND OF ALLOCATION

(Millions PKR)

Years	Allocation
2015-16	453
2016-17	13,145
2017-18	15,050
2018-19	7,400
2019-20	7,500



INDUSTRIES, COMMERCE & INVESTMENT: SUMMARY

(PKR Million)

Type / Sub Sector	No. of Schemes	Provision for 2019-20				Projection for 2020-21	Projection for 2021-22
		Capital	Revenue	Foreign Aid	G. Total (Cap + Rev)		
<u>ON-GOING SCHEMES</u>							
Industries, Commerce & Investments	4	0.000	217.283	0.000	217.283	97.634	0.000
Punjab Small Industries Corporation (PSIC)	7	0.000	911.245	0.000	911.245	3,500.000	3,850.000
Total: ON-GOING SCHEMES	11	0.000	1,128.528	0.000	1,128.528	3,597.634	3,850.000
<u>NEW SCHEMES</u>							
Industries, Commerce & Investments	4	0.000	355.000	0.000	355.000	25.000	0.000
Punjab Small Industries Corporation (PSIC)	3	0.000	113.708	0.000	113.708	20.184	0.000
TEVTA	2	0.000	1,550.000	0.000	1,550.000	1,000.000	950.000
Total: NEW SCHEMES	9	0.000	2,018.708	0.000	2,018.708	1,045.184	950.000
<u>OTHER DEVELOPMENT PROGRAM</u>							
ODP	6	0.000	4,352.764	0.000	4,352.764	0.000	0.000
Total: OTHER DEVELOPMENT PROGRAM	6	0.000	4,352.764	0.000	4,352.764	0.000	0.000
<u>PPP PROJECT</u>							
PPP	6	0.000	0.000	0.000	0.000	0.000	0.000
Total: PPP PROJECT	6	0.000	0.000	0.000	0.000	0.000	0.000
Grand Total	32	0.000	7,500.000	0.000	7,500.000	4,642.818	4,800.000

Industries, Commerce & Investment

(PKR Million)

GS No	Scheme Information Scheme ID / Approval Date / Location	Est. Cost	Accum. Exp. June, 19	Provision for 2019-20			MTDF Projections		Throw fwd Beyond June, 2022
				Cap.	Rev.	G.Total (Cap.+Rev.)	2020-21	2021-22	
1	2	3	4	5	6	7	8	9	10

ON-GOING SCHEMES

Industries, Commerce & Investments

4964	Strategic Policy Unit, Industries, Commerce and Investment Department including Public Private Partnership(PPP Node) 01191601938 / 10-03-2017 / Lahore	392.866	203.429	0.000	91.803	91.803	97.634	0.000	0.000
4965	Automation of Directorate of Consumer Protection Council and its field Offices. 01371700076 / 31-07-2017 / Punjab	108.792	45.471	0.000	63.321	63.321	0.000	0.000	0.000
4966	Establishment of One Window Service Centers (OWSC) for Industries Department 01371800017 / 01-07-2018 / Punjab	96.470	59.650	0.000	36.819	36.819	0.000	0.000	0.000
4967	Strengthening of District Offices of IPWM 01371800083 / 01-07-2018 / Punjab	33.820	8.480	0.000	25.340	25.340	0.000	0.000	0.000
Total: Industries, Commerce & Investments		631.948	317.030	0.000	217.283	217.283	97.634	0.000	0.000

Punjab Small Industries Corporation (PSIC)

4968	Gandhara Art Village (J&C, DLI-6) 01291501008 / 28-07-2016 / Rawalpindi	167.400	158.175	0.000	9.225	9.225	0.000	0.000	0.000
4969	Establishment of Metal Craft Artisans Village at Sheikhpura Road, Lahore (J&C, DLI-6) 01191501009 / 28-07-2016 / Lahore	182.271	165.651	0.000	16.620	16.620	0.000	0.000	0.000
4970	Cluster Development Initiative (J&C, DLI-6) 01371601940 / 28-04-2017 / Punjab	588.479	385.629	0.000	202.850	202.850	0.000	0.000	0.000
4971	Progressing Punjab by Entrepreneurial Development of SMEs (PPED) 01371800271 / 01-07-2018 / Punjab	6,000.000	0.000	0.000	300.000	300.000	2,000.000	2,000.000	1,700.000
4972	Developing SME Sector through Loan Markup Support Program (LMSP) 01371800272 / 01-07-2018 / Punjab	3,000.000	0.000	0.000	250.000	250.000	1,000.000	1,000.000	750.000
4973	Credit Guarantee Scheme for Development and Promotion of SMEs in Punjab 01371800331 / 01-11-2018 / Punjab	2,500.000	0.000	0.000	50.000	50.000	500.000	850.000	1,100.000
4974	Up-gradation of Infrastructure and Provision of Missing Facilities in SIEs, Sahiwal, Khanewal, Kasur & Taxila (J&C, DLI-6) 01381601942 / 26-08-2016 / Kasur, Khanewal, Rawalpindi, Sahiwal	365.551	283.000	0.000	82.550	82.550	0.000	0.000	0.000
Total: Punjab Small Industries Corporation (PSIC)		12,803.701	992.455	0.000	911.245	911.245	3,500.000	3,850.000	3,550.000
Total: ON-GOING SCHEMES		13,435.649	1,309.485	0.000	1,128.528	1,128.528	3,597.634	3,850.000	3,550.000

Industries, Commerce & Investment

(PKR Million)

GS No	Scheme Information Scheme ID / Approval Date / Location	Est. Cost	Accum. Exp. June, 19	Provision for 2019-20			MTDF Projections		Throw fwd Beyond June, 2022
				Cap.	Rev.	G.Total (Cap.+Rev.)	2020-21	2021-22	
1	2	3	4	5	6	7	8	9	10

NEW SCHEMES

Industries, Commerce & Investments

4975	Master Planning and Construction of Punjab University of Technology, Rasul, M.B.Din 01151900865 / Un-Approved / Mandi Bahauddin	100.000	0.000	0.000	100.000	100.000	0.000	0.000	0.000
4976	Master Planning and Construction of Punjab Tianjin University of Technology (PTUT) Lahore 01191900864 / Un-Approved / Lahore	100.000	0.000	0.000	100.000	100.000	0.000	0.000	0.000
4977	Master Planning and Construction of Mir Chakar Khan Rind University of Technology D.G. Khan 01041900866 / Un-Approved / Dera Ghazi Khan	100.000	0.000	0.000	100.000	100.000	0.000	0.000	0.000
4978	Improvements to the Arrangements for Starting a Business - (Phase-II) 01371900881 / Un-Approved / Punjab	80.000	0.000	0.000	55.000	55.000	25.000	0.000	0.000
Total: Industries, Commerce & Investments		380.000	0.000	0.000	355.000	355.000	25.000	0.000	0.000

Punjab Small Industries Corporation (PSIC)

4979	Purchase of Land for Establishment of Small Industrial Estate, Taunsa Shareef 01041900876 / Un-Approved / Dera Ghazi Khan	100.000	0.000	0.000	100.000	100.000	0.000	0.000	0.000
4980	Up-Gradation of Handicraft Development Center at Taunsa Shareef D.G.Khan. 01041900877 / Un-Approved / Dera Ghazi Khan	10.000	0.000	0.000	5.000	5.000	5.000	0.000	0.000
4981	Establishment of Women Resource Center and Incubators 01371800157 / Un-Approved / Punjab	23.879	0.000	0.000	8.708	8.708	15.184	0.000	0.000
Total: Punjab Small Industries Corporation (PSIC)		133.879	0.000	0.000	113.708	113.708	20.184	0.000	0.000

TEVTA

4982	Hunarmand Nojawan (TEVTA) 01371902278 / Un-Approved / Punjab	1,500.000	0.000	0.000	1,500.000	1,500.000	0.000	0.000	0.000
4983	Provision of Curriculum Compliant Labs in TEVTA Institutions 01371902279 / Un-Approved / Punjab	2,000.000	0.000	0.000	50.000	50.000	1,000.000	950.000	0.000
Total: TEVTA		3,500.000	0.000	0.000	1,550.000	1,550.000	1,000.000	950.000	0.000
Total: NEW SCHEMES		4,013.879	0.000	0.000	2,018.708	2,018.708	1,045.184	950.000	0.000

OTHER DEVELOPMENT PROGRAM

ODP

4984	Development of Infrastructure of Allama Iqbal Industrial City (AIC) (FIEDMC) (Seed Money Component Out of Total Cost of Rs. 23074.000 Million) 01091900882 / 01-07-2019 / Faisalabad	1,500.000	0.000	0.000	1,500.000	1,500.000	0.000	0.000	0.000
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Industries, Commerce & Investment

(PKR Million)

GS No	Scheme Information Scheme ID / Approval Date / Location	Est. Cost	Accum. Exp. June, 19	Provision for 2019-20			MTDF Projections		Throw fwd Beyond June, 2022
				Cap.	Rev.	G.Total (Cap.+Rev.)	2020-21	2021-22	
1	2	3	4	5	6	7	8	9	10
4985	Development of Bahawalpur Industrial Estate (PIEDMC) 01021900894 / 01-07-2019 / Bahawalpur	250.000	0.000	0.000	250.000	250.000	0.000	0.000	0.000
4986	Punjab Skill Development Project (TEVTA & PSDF - DLI 3,4 & 5) 01371900895 / 01-07-2019 / Punjab	1,528.000	0.000	0.000	1,528.000	1,528.000	0.000	0.000	0.000
4987	Technical Education and Vocational Training Authority (TEVTA) 01371900896 / 01-07-2019 / Punjab	400.000	0.000	0.000	400.000	400.000	0.000	0.000	0.000
4988	Punjab Vocational Training Council (PVTC) 01371900898 / 01-07-2019 / Punjab	400.000	0.000	0.000	400.000	400.000	0.000	0.000	0.000
4989	Establishment of Technical Training Center For Male & Female at Kharan District Balochistan 01371902311 / 01-07-2019 / Punjab	424.764	150.000	0.000	274.764	274.764	0.000	0.000	0.000
Total: ODP		4,502.764	150.000	0.000	4,352.764	4,352.764	0.000	0.000	0.000
Total: OTHER DEVELOPMENT PROGRAM		4,502.764	150.000	0.000	4,352.764	4,352.764	0.000	0.000	0.000
PPP PROJECT									
PPP									
4990	Establishment of Combined Effluent Treatment Plant (CETP) at M-3 Industrial City, Faisalabad (FIEDMC) 01091800089 / Un-Approved / Faisalabad	4,946.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
4991	Establishment of Weaving City Faisalabad (FIEDMC) 01091800287 / Un-Approved / Faisalabad	3,577.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
4992	Establishment of Combined Effluent Treatment Plant (CETP) at Quaid-e-Azam Industrial Estate, Lahore (PIEDMC) 01191800086 / Un-Approved / Lahore	2,744.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
4993	Establishment of Combined Effluent Treatment Plant (CETP) at Sunder Industrial Estate, Lahore (PIEDMC) 01191800087 / Un-Approved / Lahore	2,043.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
4994	Development of Quaid-e-Azam Apparel Park (QAAP), Sheikhpura (PIEDMC) 01211900893 / Un-Approved / Sheikhpura	19,021.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
4995	Establishment of Muzaffargarh Industrial Estate (PIEDMC) 01061902312 / Un-Approved / Muzaffargarh	500.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total: PPP		32,831.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total: PPP PROJECT		32,831.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Grand Total		54,783.292	1,459.485	0.000	7,500.000	7,500.000	4,642.818	4,800.000	3,550.000