

PC-II

GOVERNMENT OF THE PUNJAB
PLANNING COMMISSION

Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab

ADP 2021-22 (GS No. 6721)



Total Cost: Rs. 50.00 Million

**Directorate of Planning, Evaluation and New Initiatives,
PSIC, Head Office, Lahore**

November, 2021

PC-II

1	Name by which survey/ feasibility will be identified	Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab
2	Administrative Authorities responsible for: i. Sponsoring ii. Execution	Industries, Commerce, Investment & Skills Development Department (ICI&SDD), Government of the Punjab, Lahore. Punjab Small Industries Corporation
3	i. General Description and Justification	<p><u>BACKGROUND</u></p> <p>A scheme of Commerce & Investment (C&I) Department titled “Sports Goods & Material Testing Laboratory, Sialkot” was approved in 2006 and revised in 2009 at a total cost of Rs.265.602 million. The project building measuring 08 kanal was completed in 2010 by C&W Department at the cost of Rs.32.823 million but neither machinery was purchased nor any recruitment was made against the posts envisaged in the PC-I by the then C&I Department. After merger of both Departments, revised PC-I of the scheme was prepared by Directorate of Industries at a cost of Rs.450.00 million, which was submitted to P&D Department. PDWP in its meeting held on 10.10.2012 discussed the project and Member (PSD) P&D Board was nominated to review the PC-I. Member (PSD) P&D Board informed that requisite testing facilities are available both in Lahore (PCSIR & PSQCA) & in Sialkot (CPC, SIMTEL, MIDC & ILT Gujranwala), therefore, the revised PC-I was returned to the department with the request to minutely examine the germane milieu, identify gaps in exiting setups and prepare a proposal (if required) to plug in the lacunas (if present) and also consider funding from Federal Government’s relevant organizations and sports Goods Industry via Public Private Partnership as matter pertains to exports of sports Goods from the private sector.</p> <p>A meeting of committee comprising of Secretary, ICI, Member (P&D), and President, Sialkot Chamber of Commerce and Industry was held on 21.04.2014 to discuss utilization of vacant building of sports goods testing laboratory district Sialkot. It was decided in the meeting that Sialkot CC&I will provide detail of the materials / goods and tests needed by the industry of</p>

	<p>Sialkot along with present testing facilities and cost. The tests required for export of goods will also be included in the list so as to assess need of the laboratory. Sialkot CC&I shall also explore the availability of funds from Export Development Fund for running the laboratory. Later on, a meeting of committee was again held on 24.06.2014 in the office of Secretary, IC&I , Punjab to discuss utilization of vacant building of sports goods testing laboratory district Sialkot and it was decided that:</p> <ol style="list-style-type: none"> i. Determination of tests required for material testing, is a technical area, therefore, a consultant may be hired to prepare feasibility for establishment of material testing laboratory for all industries in Sialkot rather than limiting it to the sports goods industry only. ii. The consultant will carry out need assessment for establishment of laboratory and types/nature of tests required. He will propose a model for sustainable operation of lab and its international accreditation. iii. The consultant will also prepare PC-I of the project. iv. PC-II would be prepared for the engagement of the consultant. <p>Accordingly, the IC&I Department moved a summary with aforementioned recommendations which was approved by the Chief Minister, Punjab.</p> <p>Later on, Chief Operating Officer, TEVTA was requested by Industries Department on 08.08.2014 and 03.09.2014 to prepare PC-II of the scheme to implement the order of the Chief Minister, Punjab but TEVTA did not prepare PC-II. During a meeting on the issue held on 30.04.2015 under the Chairmanship of AS (Commerce), IC&I Department, it was decided that TEVTA will give its final verdict in writing regarding hiring of consultant for the said project and accordingly the task for engaging a consultant will be imparted to PSIC.</p> <p>As per above decision, Manager (Projects), TEVTA gave his final verdict that TEVTA has been mandated as a Service Provider for Technical Education & Vocational Training and the matter relates to establishing/revamping material testing facility to the SMEs of Sialkot and surrounding area, therefore, it will be in fitness of things if the matter may be referred to PSIC being most appropriate forum having capacity for hiring required consultants.</p> <p>Subsequently, IC&I Department vide letter No. AEA-I. 2-2/2012(P-I) dated 11.05.2015 requested PSIC to hire a Consultant to prepare feasibility for establishment of material testing laboratory for all industries at Sambrial, Sialkot. The Consultant will also carry out need assessment for establishment of laboratory and nature of tests required. He will propose a model for sustainable operation of laboratory and its international accreditation. PSIC</p>
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	<p>will hire the Consultant for the said assignment from its own resources by placing the matter in PSIC Board Meeting.</p> <p>Moreover, Assistant Economic Advisor-I, IC&I Department further informed vide letter dated 03-06-2015 that PSIC will hire the consultant for the said assignment from its own resources by placing the matter in PSIC Board meeting. If project is found feasible, then PSIC will undertake the project as per model proposed by the consultant for sustainable operation of the laboratory.</p> <p>Accordingly, the working paper regarding hiring of consultant for establishment of material testing laboratory for all industries in Sialkot was discussed in the meeting of PSIC Board of Members held on 29.12.2015. The decision of PSIC Board of Members is reproduced as under:</p> <p>“PSIC Board after due consideration did not agree with the proposal for hiring of consultants by PSIC”</p> <p>The decision of the Board was conveyed to IC&I Department. Thereafter, Assistant Economic Advisor-I, IC&ID Department, vide letter dated 14-01-2016 intimated that Secretary, IC&I has recorded following directions in the matter:</p> <p>“It is clear that the Board approved the proposal. MD PSIC, be asked to develop a plan along with timelines for hiring of consultant and submit in 3 days positively.”</p> <p>Moreover, during the meeting held on 27-01-2016 regarding operationalization of growth strategy sector plan, the Chief Minister, Punjab directed that <i>a Provincial Quality Control Cell be established in Industries, Commerce & Investment Department along with the state of the art laboratories of International level to assure the quality of exports and even local products.</i> Chief Minister observed that the Laboratory can be established by Govt. and outsourced later on to assure the Quality Control. It should be a separate entity and its accreditation with International Agencies.</p> <p>Keeping in view the importance of an accredited material testing laboratory for industrial units of Gujranwala & Sialkot, the Minister for Industries / Chairman PSIC BOM vide Note dated 18-02-2016 was requested to allow PSIC Management to hire consultant from its own resources to work out potential for establishment of an accredited material testing laboratory for all industries in Sialkot. The same was very kindly approved by the Minister. The PSIC Board of Members in its 93rd meeting held on 29-03-2016 ratified the</p>
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action of Minister for IC&ID / Chairman PSIC Board of Members for hiring of consultant for establishment of Material Testing Laboratory, Sialkot.

Accordingly, PSIC hired a consultant and signed contract on 18-08-2016. However, the consultant failed to complete the assignment as per agreed TORs and within stipulated period. Hence, the contract was terminated vide letter No. PSIC/PEN/250/2397 dated 04-10-2017. Later on, matter was referred to Strategic Policy Unit (SPU); established in Industries Department, for hiring of a consultant by them but reportedly no consultant was hired. The matter remained under discussion with SPU but could not be finalized.

JUSTIFICATION

Sialkot is known internationally as a producer of high quality sports goods, surgical instruments, cutlery and sportswear. As of 2019, Sialkot exported goods worth \$2.5 billion or over 10% of total national exports (\$23bn) and local industries employed about 250,000 people (Source: <https://www.dawn.com/news/1625404>, accessed on 03.11.2021).

"Product quality" in international business is no more an option, it is compulsory. Developed nations have implemented various regulations dealing with issues related to product safety, packing, hazard contamination, social compliance etc. End consumers have also become more aware when it comes to health and safety and quality of product. Special reference here is being made to EU which has issued various directives related to product quality and safety. In some European directives, products are categorized in classes according to risk they pose to end users. It is mandatory for such products (if desired for EU) to comply with EU directive in question and have CE mark affixed to them. The directives are, for many products, often interpreted in harmonized EN-Standards where test methods and requirements are stated.

In order to fulfill these regulations, some manufacturers have to get their products tested and certified from laboratories and notified bodies in EU to fulfill regulatory requirement under EU directive. This implies high cost and takes long time. For most of products in the mechanical field involvement of notified body is not required and these products can, therefore, be CE mark through self-assessment. Technical documentation of the products must be drawn up before the Declaration of Conformity is issued and CE mark is affixed.

Other manufacturers deliver their products to Europe without needed technical documentation, declaration of conformity and CE marking. The assessment is instead made by an importer within European market. This means that the

importer is the owner of needed certificate and is, because of this, probably taking more than a fair share of the profit. If the manufacturers shall be able to increase their production and income, they must be able to take control of the certification and CE marking of their products. For this purpose, their need for qualified test facilities is essential.

Similarly Gujranwala and Gujrat are also known internationally as a producer of high quality products such as sanitary, cookware, cutlery and electric fan, etc. which also require material testing and international accreditation facilities before exporting the products.

DELIBERATIONS ABOUT THE SCHEME

A scheme titled “**Renovation and Operationalization of Sports Goods and Material Testing Lab**” at a total cost of **Rs. 1000.00 Million** was included in ADP 2021-22 in order to renovate and operationalize testing laboratory in the existing building situated at Small Industries Estate, Sambrial / Sialkot.

Before starting preparation of the PC-I of the scheme, titled “**Renovation and Operationalization of Sports Goods and Material Testing Lab**”, stakeholders’ consultations were considered necessary to decide scope and features of the scheme. For the purpose, a meeting was convened on **06-07-2021** under the chairmanship of Managing Director, PSIC with all stakeholders before proceeding further in the matter. During the discussions with stakeholder and in-house discussions within the department, it has been revealed that project is technically complexed & quite complicated and involves highly technical and sophisticated machinery and equipment. On the other hand, specific information regarding scope of services, identification of export oriented sectors, required testing facilities on the basis of Gap analysis, list of machinery required for the lab, cost estimation(s), international accreditation process and requirements, operational cost of the project, HR requirement and most important operational / managerial and financial model to run the lab after completion of the scheme etc. was not available with any of the stakeholder(s) including Sialkot Chamber of Commerce. Minutes of the meeting are at **Annexure-III**.

Subsequently, a committee was constituted and notified vide No. PSIC/PEN/331/653, dated 02.08.2021 (**Annexure-IV**) under the Chairmanship of Regional Director, PSIC Gujranwala with the representation of members of **Sialkot, Gujranwala and Gujrat** Chamber of Commerce and Industries. The Committee in its meeting held on **17-08-2021** deliberated on the matter and recommended hiring of sector based consultants for feasibility, designing & planning of lab and preparation of PC-I for best utilization of

available resources. The Committee decided that a lead consultant and sector experts may be engaged for the purpose. The sector experts will work in their respective sectors and the lead consultant will guide, supervise & monitor the work of experts. The lead consultant will review the findings and based upon these will ultimately prepare a comprehensive report, feasibility of the project and PC-I in collaboration with sector experts. The Committee also shortlisted following export oriented sectors for consideration to provide testing facilities under the project:

- i. Sports Industry
- ii. Leather Industry
- iii. Home Appliances (Including gas, electric, motor based)
- iv. Metal Processing and metal based products (including sanitary, cutlery, cookware etc.)
- v. Surgical Industry
- vi. Rice

Minutes of the meeting issued by Regional Director, PSIC Gujranwala vide No. PSIC/ROG/ACCTS/472 dated 20.08.2021 are available at **Annexure-V**.

In view of the above, a summary was moved to Chief Minister, Punjab to accord approval to place the case for approval of the following proposal before Standing Committee of Cabinet on Finance & Development:

“The Government of Punjab may allow to change the nomenclature, scope and cost of the scheme titled “Renovation and Operationalization of Sports Goods and Material Testing Lab” at a cost of Rs. 1000.00 Million, reflected at GS No. 6721 of ADP 2021-22, to the scheme titled “Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab” at total cost of Rs. 50.00 Million, with same GS No. 6721, in ADP 2021-22”.

The above proposal was placed before Standing Committee of Cabinet on Finance & Development in its 65th meeting held on 12.10.2021. The Standing Committee of Cabinet on Finance & Development considered and approved the proposal. The Committee also approved that this project should take into account the economic opportunities in triangle (Sialkot, Gujranwala and Gujrat) and should be reflected in the ToRs of PC-II and P&D Board should spearhead the process in consultation with the Administrative Department. **(Minutes of the meeting are available at Annexure-VI).**

In light of the aforementioned decisions, a draft PC-II for **“Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab”** at total cost of **Rs. 50.00 million**, also containing the Terms of References (TORs) for hiring the services of a well reputed International

Consultancy Firm having vast relevant experience of research/studies pertaining to material/product testing, certifications and international accreditation, under PPRA Rules, 2014 to carry-out the feasibility study and preparation of PC-I (if found feasible), was prepared and forwarded to ICI&SD Department vide letter No. PSIC/PEN/331/3077 dated 08.11.2021 with the request to forward the same to P&D Board for their valuable comments / input, enabling this office to finalize the PC-II.

In response, Deputy Economic Advisor-I, ICI&SD Department vide letter No. DEA-I. 1-1(11)/2021, dated 29.11.2021 (**Annexure-VII**) forwarded the comments of Industries Sector of P&D Board, issued by Planning Officer (IND), P&D Board vide letter No. 2(705) IND/P&D/2021, dated 23.11.2021 on the draft PC-II which are reproduced hereunder along with actions taken / response of the department:

Sr. No.	Comments of Industries Sector of P&D Board	Actions taken / Response of the department																								
i.	Senior Chief Consultancy, P&D Board to be included as Chairman of the Committee proposed for finalizing the documents such as TORs, request for expression of interest, pre-qualification document and request for proposal etc, rather than Member PSD, P&D Board (Page 8).	<p>Agreed. Moreover, representatives from Gujranwala, Gujrat and Sialkot Chambers of Commerce and Industry have also been added as Members of the Committee for industry representation so that TORs / scope of work can be defined well in accordance with the need of the respective industry. The composition of the committee is as under:</p> <table border="1" data-bbox="894 1150 1494 1797"> <thead> <tr> <th data-bbox="902 1150 976 1230">i.</th> <th data-bbox="976 1150 1333 1230">Senior Chief Consultancy, P&D Board</th> <th data-bbox="1333 1150 1485 1230">Chairman</th> </tr> </thead> <tbody> <tr> <td data-bbox="902 1230 976 1310">ii.</td> <td data-bbox="976 1230 1333 1310">Dy. Managing Director, PSIC</td> <td data-bbox="1333 1230 1485 1310">Member</td> </tr> <tr> <td data-bbox="902 1310 976 1390">iii.</td> <td data-bbox="976 1310 1333 1390">Director (A&C), PSIC</td> <td data-bbox="1333 1310 1485 1390">Member / Secretary</td> </tr> <tr> <td data-bbox="902 1390 976 1440">iv.</td> <td data-bbox="976 1390 1333 1440">Director (PEN), PSIC</td> <td data-bbox="1333 1390 1485 1440">Member</td> </tr> <tr> <td data-bbox="902 1440 976 1520">v.</td> <td data-bbox="976 1440 1333 1520">Representative from Finance Department</td> <td data-bbox="1333 1440 1485 1520">Member</td> </tr> <tr> <td data-bbox="902 1520 976 1591">vi.</td> <td data-bbox="976 1520 1333 1591">Representative from ICI&SD Department</td> <td data-bbox="1333 1520 1485 1591">Member</td> </tr> <tr> <td data-bbox="902 1591 976 1696">vii.</td> <td data-bbox="976 1591 1333 1696">Representative from Gujranwala Chamber of Commerce & Industry</td> <td data-bbox="1333 1591 1485 1696">Member</td> </tr> <tr> <td data-bbox="902 1696 976 1797">viii.</td> <td data-bbox="976 1696 1333 1797">Representative from Gujrat Chamber of Commerce & Industry</td> <td data-bbox="1333 1696 1485 1797">Member</td> </tr> </tbody> </table>	i.	Senior Chief Consultancy, P&D Board	Chairman	ii.	Dy. Managing Director, PSIC	Member	iii.	Director (A&C), PSIC	Member / Secretary	iv.	Director (PEN), PSIC	Member	v.	Representative from Finance Department	Member	vi.	Representative from ICI&SD Department	Member	vii.	Representative from Gujranwala Chamber of Commerce & Industry	Member	viii.	Representative from Gujrat Chamber of Commerce & Industry	Member
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			ix. Representative from Sialkot Chamber of Commerce & Industry	Member																								
	ii.	Secretary, P&D Board may be excluded from the Committee proposed to review and approve the deliverables of the Consultancy. The representative of P&D Board may be included as member of the Committee (Page 9).	<p>Agreed. The composition of the respective committee has been changed accordingly and is proposed as under:</p> <table border="1"> <tr> <td>i.</td> <td>Secretary, ICI&SD Department</td> <td>In Chair</td> </tr> <tr> <td>ii.</td> <td>Managing Director, PSIC</td> <td>Member</td> </tr> <tr> <td>iii.</td> <td>Representative from Finance Department nominated by Secretary, Finance Department</td> <td>Member</td> </tr> <tr> <td></td> <td>Representative from P&D Board nominated by Chairman, P&D Board</td> <td>Member</td> </tr> <tr> <td>iv.</td> <td>Representative from ICI&SD Department nominated by Secretary, ICI&SD Department</td> <td>Member</td> </tr> <tr> <td>v.</td> <td>Director (A&C), PSIC</td> <td>Member</td> </tr> <tr> <td>vi.</td> <td>Director (PEN), PSIC</td> <td>Secretary</td> </tr> <tr> <td>vii.</td> <td>Any other member to be co-opted by the Committee for expert opinion, etc.</td> <td>Co-opted Member</td> </tr> </table>		i.	Secretary, ICI&SD Department	In Chair	ii.	Managing Director, PSIC	Member	iii.	Representative from Finance Department nominated by Secretary, Finance Department	Member		Representative from P&D Board nominated by Chairman, P&D Board	Member	iv.	Representative from ICI&SD Department nominated by Secretary, ICI&SD Department	Member	v.	Director (A&C), PSIC	Member	vi.	Director (PEN), PSIC	Secretary	vii.	Any other member to be co-opted by the Committee for expert opinion, etc.	Co-opted Member
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vii.	Any other member to be co-opted by the Committee for expert opinion, etc.	Co-opted Member																										
	iii.	Gestation period of the scheme to be reduced to six months.	The gestation period of the scheme may not be reduced to six months because the hiring of a consultancy firm will be in accordance with the procedure as prescribed in PPRA Rules, 2014 and it will take approximately 2-3 months for completion. Further, five months of the current financial year i.e. 2021-22 has already been passed. Therefore, the gestation period of the scheme will be from July, 2021 to December, 2022. However, the time duration for the consultancy will be six (06) months after award of work to the selected Consultancy Firm.																									
	iv.	The word “establishment” may be replaced with “renovation”.	The existing building of “Sports Goods & Material Testing Laboratory” situated at PSIC Small Industries Estate, Sambrial / Sialkot is proposed for establishment of the Laboratory. It																									

			is pertinent to mention that at present only infrastructure / building is available instead of laboratory, which will be used for this purpose. Hence, the word “establishment” is used in the PC-II.
	v.	Getting the PC-I approved from the competent forum of the government is not the responsibility of consultancy firm (See Sr. No. 7 of deliverables at Page 18)	Agreed. The same has been re-phrased as under: “Facilitate PSIC in getting the PC-I approved from the Competent Forum of the Government”
	vi.	The condition for registration with PEC to be mentioned for all the engineering experts proposed for core team of consultancy.	Agreed. The condition of “Registration with PEC” has also been mentioned against remaining engineering experts i.e. “Team Lead Engineer” and “Architect”.
	vii.	Job title of “Manager (Civil)” to be replaced with “Expert” or “Specialist”.	Agreed. The job title of “Manager (Civil)” has been replaced with “Expert”.
	<p>In light of the above background and deliberations, following features of the scheme are proposed:</p> <p><u>FEATURES OF THE SCHEME</u></p> <p>Keeping in view need of the laboratory in the area and in light of discussions with stakeholders, PSIC intends to hire the services of a well reputed International Consultancy Firm having vast relevant experience of research/studies pertaining to material/product testing, certifications and international accreditation, under PPRA Rules, 2014 to carry out the need assessment covering testing requirements and gap analysis and preparation of feasibility report for establishment of material testing laboratory with reference to the following sectors in Sialkot, Gujranwala, Gujrat and adjacent areas:</p> <ol style="list-style-type: none"> i. Sports Industry ii. Leather Industry 		

		<ul style="list-style-type: none"> iii. Home Appliances (Including gas, electric, motor based) iv. Metal Processing and metal based products (including sanitary, cutlery, cookware etc.) v. Surgical Industry vi. Rice <p><u>Proposed Location</u></p> <p>Existing building of “Sports Goods & Material Testing Laboratory” situated at PSIC Small Industries Estate, Sambrial / Sialkot would be used for establishment of the Laboratory.</p> <p><u>Objective of the feasibility study</u></p> <p>The main objective of the feasibility study is to assess / analyze the need of export oriented SMEs pertaining to material/ product testing by identifying gaps in existing services and determining testing requirements in order to establish material testing laboratory in Sialkot at the proposed location with sustainable business / operation model and its international accreditation.</p> <p>The detailed TORs for hiring the services of a well reputed International Consultancy Firm having vast relevant experience of research/studies pertaining to material/product testing, certifications and international accreditation, under PPRA Rules, 2014 to carry-out the feasibility study and preparation of PC-I (if found feasible) are at Annexure-II.</p>								
	<p>ii. Implementation period</p>	<p>The gestation period of the scheme will be from July, 2021 to December, 2022. However, the time duration for the consultancy will be six (06) months after award of work to the selected Consultancy Firm.</p>								
	<p>iii. Year wise estimated cost</p>	<table border="1" data-bbox="529 1213 1503 1430"> <thead> <tr> <th data-bbox="529 1213 959 1297">Year</th> <th data-bbox="959 1213 1503 1297">Estimated Cost / Allocation (Rs. in Million)</th> </tr> </thead> <tbody> <tr> <td data-bbox="529 1297 959 1339">ADP 2021-22</td> <td data-bbox="959 1297 1503 1339">25.000</td> </tr> <tr> <td data-bbox="529 1339 959 1381">ADP 2022-23</td> <td data-bbox="959 1339 1503 1381">25.000</td> </tr> <tr> <td data-bbox="529 1381 959 1430">Total</td> <td data-bbox="959 1381 1503 1430">50.000</td> </tr> </tbody> </table> <p>Detail of Total Cost is at Annexure-I</p>	Year	Estimated Cost / Allocation (Rs. in Million)	ADP 2021-22	25.000	ADP 2022-23	25.000	Total	50.000
Year	Estimated Cost / Allocation (Rs. in Million)									
ADP 2021-22	25.000									
ADP 2022-23	25.000									
Total	50.000									
	<p>iv. Manpower Requirements (Professional and Technical)</p>	<p>A well reputed International Consultancy Firm having vast relevant experience of research / studies pertaining to material / product testing, certifications and international accreditation , will be hired under PPRA Rules, 2014 to carry-out the feasibility study and preparation of PC-I (if found feasible).</p> <p>No additional manpower will be required.</p> <p>Following Committee is proposed to prepare/finalize the documents such as Terms of References (TORs), Request for Expression of Interest (REOI), Pre-</p>								

Qualification Document (PQD) and Request for Proposal RFP), etc. for hiring of a well reputed International Consultancy Firm having vast relevant experience of research / studies pertaining to material / product testing, certifications and international accreditation under PPRA Rules, 2014:

i.	Senior Chief Consultancy, P&D Board	Chairman
ii.	Dy. Managing Director, PSIC	Member
iii.	Director (A&C), PSIC	Member / Secretary
iv.	Director (PEN), PSIC	Member
v.	Representative from Finance Department	Member
vi.	Representative from ICI&SD Department	Member
vii.	Representative from Gujranwala Chamber of Commerce & Industry	Member
viii.	Representative from Gujrat Chamber of Commerce & Industry	Member
ix.	Representative from Sialkot Chamber of Commerce & Industry	Member

Following Committee is also proposed to review and approve the deliverables from 1 to 4 as given in the TORs for feasibility study of renovation and operationalization of sports goods and material testing lab (**Annexure-II**):

i.	Managing Director, PSIC	In Chair
ii.	Representative from Finance Department nominated by Secretary, Finance Department	Member
iii.	Representative from P&D Board nominated by Chairman, P&D Board	Member
	Representative from ICI&SD Department nominated by Secretary, ICI&SD Department	Member
iv.	Director (A&C), PSIC	Member
v.	Director (PEN), PSIC	Secretary
vi.	Any other member to be co-opted by the Committee for expert opinion, etc.	Co-opted Member

The committee, in consultation with the consultancy firm, may also increase the engagement period of consultancy firm (if required / deemed necessary) without increase in cost / work award / contract price, for delivery of good quality work.

Director (A&C), PSIC will notify the above committees.

v. Financial Plan

Annexure-I

		<p>After issuance of Administrative Approval of the scheme, PSIC/ Department will move request for release of funds under the scheme to P&D Board / Finance Department. Funds of the scheme will be transferred from MD's Asan Assignment Account to PSIC's main account for making timely payment(s) to the Consultancy Firm, etc. and to ensure smooth sailing of the scheme.</p>
<p>4</p>	<p>Expected outcome of the survey feasibility study and details of projects likely to be submitted after the survey.</p>	<p>The following outcomes of this feasibility study are expected:</p> <ol style="list-style-type: none"> a. Identification of economic opportunities in golden triangle (Sialkot, Gujranwala and Gujrat). b. Feasibility report for establishment of material testing laboratory with reference to following sectors in Sialkot, Gujranwala, Gujrat and adjacent areas. <ol style="list-style-type: none"> i. Sports Industry ii. Leather Industry iii. Home Appliances (Including gas, electric, motor based) iv. Metal Processing and metal based products (including sanitary, cutlery, cookware etc.) v. Surgical Industry vi. Rice c. Detailed analysis of existing testing facilities and their effectiveness, identification of gaps in the existing material/product testing regime d. Rational and viable need of the above sectors pertaining to material/product testing e. SWOT analysis for establishment of the laboratory at the proposed location i.e. existing building of "Sports Goods & Material Testing Laboratory" situated at PSIC Small Industries Estate, Sambrial / Sialkot which will also include suitability or otherwise of the proposed location of existing building etc., renovation / civil work requirements, provision of necessary utilities and changes in structural design (if any), with reference to installation of machinery & Equipment required to be installed for provision of testing services and its international accreditation etc. f. Identification of Machinery / equipment required to be installed for provision of identified material / product testing services and to meet the international requirements / compliances g. Sustainable management, operational, business, and financial models for lab and its international accreditation. h. PC-I of the scheme based on feasibility study. <p>Based upon outcomes, PC-I of the scheme will be submitted to P&D Board for renovation and operationalization of sports Goods and material Testing laboratory in existing building in PSIC SIE Sambrial.</p>

It is certified that the PC-II for the Feasibility Study has been prepared on the basis of instructions provided by the P&D Board.

Prepared by:

<p style="text-align: center;">Umar Nawaz Khan Assistant Director (Planning, Evaluation & New Initiatives) 042-99201436</p>	
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Checked by:

<p style="text-align: center;">Khawaja Muhammad Imran Director (Planning, Evaluation & New Initiatives) 042-99201436</p>	
<p style="text-align: center;">Ali Raza Tarar Director (Finance and Accounts) 042-99201432</p>	
<p style="text-align: center;">Waseem Abbas Director (Admn. & Coord.) 042-99200439</p>	

Approved by:

<p style="text-align: center;">MUHAMMAD TAHIR WATTOO MANAGING DIRECTOR, PSIC 042-99200453/63</p>	
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TOTAL COST OF THE SCHEME

Sr. No.	Component	2021-22	2022-23	Total
1	Consultancy Charges for Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab.	24.000	22.500	46.500
2	Consultancy Charges for preparing PC-1.	-	2.500	2.500
3	Operational Expense (Advertisement, Stationary & Printing and other operating expenses).	1.000	-	1.000
Total		25.000	25.000	50.000

TERMS OF REFERENCE (TORs)
FOR
FEASIBILITY STUDY OF RENOVATION AND OPERATIONALIZATION OF
SPORTS GOODS AND MATERIAL TESTING LAB

1. BRIEF BACKGROUND

Punjab Small Industries Corporation (PSIC) is a statutory body established in 1972 with the mission to promote, sustained industrial development through provision of market driven credit, infrastructure and technological support contributing to employment generation, poverty alleviation and socio-economic uplift of the province.

A scheme of Commerce & Investment (C&I) Department titled “**Sports Goods & Material Testing Laboratory, Sialkot**” was approved in 2006 and revised in 2009 at a total cost of **Rs.265.602 million**. The project building measuring 08 kanal was completed in 2010 by C&W Department at the cost of **Rs.32.823 million** but neither machinery was purchased nor any recruitment was made against the posts envisaged in the PC-I by the then C&I Department. After merger of both Departments, revised PC-I of the scheme was prepared by Directorate of Industries at a cost of **Rs.450.00 million**, which was submitted to P&D Department. PDWP in its meeting held on 10.10.2012 discussed the project and Member (PSD) P&D Board was nominated to review the PC-I. Member (PSD) P&D Board informed that requisite testing facilities are available both in Lahore (PCSIR & PSQCA) & in Sialkot (CPC, SIMTEL, MIDC & ILT Gujranwala), therefore, the revised PC-I was returned to the department with the request to minutely examine the germane milieu, identify gaps in exiting setups and prepare a proposal (if required) to plug in the lacunas (if present) and also consider funding from Federal Government’s relevant organizations and sports Goods Industry via Public Private Partnership as matter pertains to exports of sports Goods from the private sector.

A meeting of committee comprising of Secretary, ICI, Member (P&D), and President, Sialkot Chamber of Commerce and Industry was held on 21.04.2014 to discuss utilization of vacant building of sports goods testing laboratory district Sialkot. It was decided in the meeting that Sialkot CC&I will provide detail of the materials / goods and tests needed by the industry of Sialkot along with present testing facilities and cost. The tests required for export of goods will also be included in the list so as to assess need of the laboratory. Sialkot CC&I shall also explore the availability of funds from Export Development Fund for running the laboratory. Later on, a meeting of committee was again held on 24.06.2014 in the office of Secretary, IC&I , Punjab to discuss utilization of vacant building of sports goods testing laboratory district Sialkot and it was decided that:

- i. Determination of tests required for material testing, is a technical area, therefore, a consultant may be hired to prepare feasibility for establishment of material testing

laboratory for all industries in Sialkot rather than limiting it to the sports goods industry only.

- ii. The consultant will carry out need assessment for establishment of laboratory and types/nature of tests required. He will propose a model for sustainable operation of lab and its international accreditation.
- iii. The consultant will also prepare PC-I of the project.
- iv. PC-II would be prepared for the engagement of the consultant.

Accordingly, the IC&I Department moved a summary with aforementioned recommendations which was approved by the Chief Minister, Punjab.

Thereafter, on the direction of ICI&SD Department, Punjab Small Industries Corporation (PSIC) hired a consultant during 2016 for feasibility study who could not complete the assignment. Later on, during late 2017, the matter was referred to Strategic Policy Unit (SPU); established in Industries Department, for hiring of a consultant by them but reportedly no consultant was hired. The matter remained under discussion with SPU but could not be finalized.

A scheme titled “**Renovation and Operationalization of Sports Goods and Material Testing Lab**” at a total cost of **Rs. 1000.00 Million** was included in ADP 2021-22 in order to renovate and operationalize testing laboratory in the existing building situated at Small Industries Estate, Sambrial / Sialkot.

Before starting preparation of the PC-I of the scheme, titled “**Renovation and Operationalization of Sports Goods and Material Testing Lab**”, stakeholders’ consultations were considered necessary to decide scope and features of the scheme. For the purpose, a meeting was convened on 06-07-2021 under the chairmanship of Managing Director, PSIC with all stakeholders before proceeding further in the matter. During the discussions with stakeholder and in-house discussions within the department, it has been revealed that project is technically complexed & quite complicated and involves highly technical and sophisticated machinery and equipment. On the other hand, specific information regarding scope of services, identification of export oriented sectors, required testing facilities on the basis of Gap analysis, list of machinery required for the lab, cost estimation(s), international accreditation process and requirements, operational cost of the project, HR requirement and most important operational / managerial and financial model to run the lab after completion of the scheme etc. was not available with any of the stakeholder(s) including Sialkot Chamber of Commerce.

A committee was also constituted under the Chairmanship of Regional Director, PSIC Gujranwala with the representation of members of Sialkot, Gujranwala and Gujrat Chamber of Commerce and Industries. The Committee in its meeting held on **17-08-2021** deliberated on the matter and recommended hiring of sector based consultants for feasibility, designing & planning of lab and preparation of PC-I for best utilization of available resources. The Committee decided that a lead consultant and sector experts may be engaged for the purpose. The sector experts will work in their respective sectors and the lead consultant will guide, supervise & monitor the work of experts. The lead

consultant will review the findings and based upon these will ultimately prepare a comprehensive report, feasibility of the project and PC-I in collaboration with sector experts. The Committee also shortlisted following export oriented sectors for consideration to provide testing facilities under the project:

- i. Sports Industry
- ii. Leather Industry
- iii. Home Appliances (Including gas, electric, motor based)
- iv. Metal Processing and metal based products (including sanitary, cutlery, cookware etc.)
- v. Surgical Industry
- vi. Rice

2. OBJECTIVE OF THE CONSULTANCY

The main objective of the feasibility study is to assess / analyze the need of export oriented SMEs pertaining to material/ product testing by identifying gaps in existing services and determining testing requirements in order to establish material testing laboratory in Sialkot at the proposed location with sustainable business / operation model and its international accreditation.

3. SCOPE, DUTIES AND RESPONSIBILITIES OF CONSULTANCY FIRM

The services by the Consultancy Firm shall include but not limited to the following:

Component A: Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab

The detailed feasibility study of Renovation and Operationalization of Sports Goods and Material Testing Lab will comprises of the following:

- i. To identify the economic opportunities in triangle (Sialkot, Gujranwala and Gujrat) and carrying out the need assessment and preparation of feasibility report for establishment of material/product testing laboratory with reference to the following sectors in Sialkot, Gujranwala, Gujrat and adjacent areas:
 - a. Sports Industry
 - b. Leather Industry
 - c. Home Appliances (Including gas, electric, motor based)
 - d. Metal Processing and metal based products (including sanitary, cutlery, cookware etc.)
 - e. Surgical Industry
 - f. Rice
- ii. To conduct detailed analysis of existing testing facilities in the above sectors, their effectiveness, and identification of gaps in the existing material / product testing regime.
- iii. To assess and analyze rational and viable need of the above sectors pertaining to material / product testing

- iv. SWOT analysis for establishment of the laboratory at the proposed location i.e. existing building of “Sports Goods & Material Testing Laboratory” situated at PSIC Small Industries Estate, Sambrial / Sialkot which will also include suitability or otherwise of the proposed location of existing building etc., renovation / civil work requirements, provision of necessary utilities and changes in structural design (if any) with reference to installation of machinery and equipment required to be installed for provision of testing services and its international accreditation etc.
- v. Identification of other export oriented industries / sectors exist in Sialkot, Gujranwala, Gujrat and adjacent areas where testing facility is required and types/nature of tests required to be performed in Lab in addition to sectors mentioned above.
- vi. Identification of different materials used as raw material by manufacturing sectors that requires testing facility with special focus to Sialkot, Gujranwala, Gujrat and its adjoining areas.
- vii. Identification of finished products manufactured/prepared within Sialkot, Gujranwala, Gujrat and adjacent areas and need assessment for testing facility for export purposes.
- viii. Identification of testing requirements along with the value chain of the identified products and product families.
- ix. To identify machinery / equipment required to be installed for provision of identified material / product testing services and to meet the international requirements / compliances.
- x. To identify human resource requirement along with required qualifications/ expertise for operating the laboratory and to run the machinery / equipment.
- xi. To develop sustainable management, operational, business, and financial models for lab and its international accreditation.
- xii. To measure economic / financial benefits in term of foreign exchange and revenue earned by the industrialists / sectors with the establishment of proposed Laboratory
- xiii. To develop detailed mechanism for seeking accreditation and certifications from international bodies for smooth operations of the laboratory. Complete lists of required compliances are to be worked out for the proposed accreditation / certifications.
- xiv. To determine anticipatory annual calibration and replacement cost for the laboratory.
- xv. Any other activity which deem necessary during the study.

Component B: Preparation of PC-I (if found feasible) of the scheme “Renovation and Operationalization of Sports Goods and Material Testing Lab”

The detailed PC-1, based on the feasibility study completed in **Component A** of TORs (if found feasible), will comprise of the following:

- i. PC-I to be prepared in the light of feasibility report’s recommendations as per P&D Board’s format after incorporating all relevant information including detail of required machinery, testing facilities and infrastructure facilities, etc.
- ii. Rough cost analysis of building works/Civil works, etc.
- iii. Revenue component to be prepared after market survey along with requisite specifications of equipment and competitive quotations.

- iv. Project objective, project outcomes, scope of work and relation of the project with sectoral and national policies as well as SDGs.
- v. Unit cost analysis
- vi. Financial and Economic analysis
- vii. Impact analysis (Economic, Environment, etc.)
- viii. Risks and Risk Mitigation Plan
- ix. Management and operational Model
- x. Financial model / plan (development and non-development) of the project, including cash flow analysis and operation & maintenance cost
- xi. Sound Sustainability and business model of the project
- xii. Environmental plan
- xiii. Procurement plan
- xiv. Result Based Monitoring Indicators
- xv. Implementation schedule.
- xvi. Monitoring & Evaluation Plan.
- xvii. Any other document required by the Government / PSIC
- xviii. Approval of PC-I from PSIC Management
- xix. Uploading the PC-I on SMDP portal as per prescribed format.
- xx. To address the observations of ICI&SDD and P&D Board and amend the PC-I accordingly.
- xxi. To facilitate PSIC in getting the PC-I approved from the Competent Forum of the Government.

4. ACTUAL TIME DURATION FOR THE PROPOSED CONSULTANCY

The actual time duration for the proposed consultancy will be **six (06) months** after award of work. However, the committee mentioned in PC-II, in consultation with the consultancy firm, may increase the engagement period of consultancy firm (if required / deemed necessary) without increase in cost / work award / contract price, for delivery of good quality work.

5. ROLE OF CONSULTANCY FIRM

The selected Consultancy Firm will perform the assignment as per given TORs and tasks assigned by the Client (PSIC in this case).

6. ROLE OF CLIENT

The Client will provide necessary support / available documents required by the Consultancy Firm in carrying out the assignment. The Client will discharge its responsibilities set forth in the work award / contract to be given / signed to / with selected Consultancy Firm.

7. DELIVERABLES WITH TIMELINES

S.#	Description	Deliverables	Timeline
1	Preparation of Inception Report (Including outlining approach, methodology and implementation plan to conduct the study) and getting its approval from the Committee, mentioned in PC-II.	Deliverable 1	03 weeks after the award of the work

2	Preparation of Midterm report and getting its approval from the Committee, mentioned in PC-II.	Deliverable 2	Within the 2.5 Months after the award of the work
3	Preparation of draft Final Report and getting its approval from the Committee, mentioned in PC-II.	Deliverable 3	Within 04 Months after the award of the work
4	Preparation of Final Report and getting its approval from the Committee, mentioned in PC-II.	Deliverable 4	Within 05 Months after the award of the work
5	Preparation of PC-I (if found feasible) and its uploading on SMDP Portal	Deliverable 5	Within 06 Months after the award of the work
6	Final soft (PDF, MS office, DVD) & hard copy (10 sets of the feasibility study and 10 sets of PC-I)	Deliverable 6	Within 06 months of award of work
7	Facilitate PSIC in getting the PC-I approved from the Competent Forum of the Government	Deliverable 7	-

8. CORE TEAM OF EXPERTS REQUIRED FOR THE PROPOSED CONSULTANCY

The core team of experts required for the proposed consultancy shall include but not limited to the following:

Sr. #	Expert	No.	Academic Qualification	Post Qualification relevant experience
1	Team Lead Engineer	01	Bachelor / Masters / MPhil in Mechanical / Electrical / Industrial / Metallurgy Engineering or Applied sciences / Quality Management System. (Registered with PEC)	a) At least 10 years of professional relevant experience. b) Experience regarding ISO/IEC 17025 requirements c) Experience of conducting needs assessment and industrial Quality control and assurance. d) Good comprehension, writing and communication skills in Urdu & English. e) Strong working experience in the Quality control lab and R&D.
2	Metallurgical/ Material Scientist	01	B.Sc. Metallurgical and Materials Engineering (Registered with PEC)	At least 08 years of professional relevant experience in local industry.

3	Chemical Expert	01	B.Sc. Chemical Engineering / MSc in Chemistry from HEC recognized Institution. (Registered with PEC)	At least 05 years of professional relevant experience in local industry.
4	Expert	01	BSc in the field of Civil Engineering from HEC recognized university. (Registered with PEC)	Minimum 5 years' of relevant experience
5	Economist	01	Bachelors or Masters in the field of Economics from HEC recognized university.	Minimum 5 years' of relevant experience
6	Business & strategic Expert	01	Master in Business Disciplines preferably MBA/Member ICAP/Member ICMA	Minimum 05 years' experience preferably in SME sector
7	Financial Expert	01	MBA in Finance or equivalent qualification	Minimum 05 years' experience in related field
8	Architect	01	Bachelors/Masters in Architecture / Architectural Engineering from HEC recognized university. (Registered with PEC)	Minimum 5 years' of relevant experience
9	Sector Specialist	The participating consultancy firm will provide the detail of Sector Specialists to be engaged by the firm as per requirement.		

9. PAYMENT MECHANISM

Sr. No.	Description	%age of Total Payment
1	On approval of Deliverable 1 by the Committee, mentioned in PC-II	10% of total cost of Component A
2	On approval of Deliverable 2 by the Committee, mentioned in PC-II	20% of total cost of Component A
3	On approval of Deliverable 3 by the Committee, mentioned in PC-II	20% of total cost of Component A

4	On approval of Deliverable 4 by the Committee, mentioned in PC-II and completion of Deliverable 5 & 6	25% of total cost of Component A + 60% of total cost of Component B
5	On completion of Deliverable 7	25% of total cost of Component A + 40% of total cost of Component B
Total		100% of Component A + B

Note:


In case the result of feasibility study shows “renovation and operationalization of Sports Goods and Material Testing Lab” non-feasible, then on approval of Deliverable 4 by the Committee, mentioned in the PC-II, the remaining full and final payment on account of “Consultancy Charges for Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab” will be paid to the Consultancy Firm. In such case, neither PC-I will be prepared nor payment on this account, will be paid to the Consultancy Firm.

10. TOTAL COST OF CONSULTANCY

		Rs. In Million
S. No.	Component	Cost
1	Component A: Consultancy Charges for Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab	46.500
2	Component B: Consultancy Charges for preparing PC-1	2.500
Total		49.000

Note:

A well reputed International Consultancy Firm having vast relevant experience of research/studies pertaining to material/product testing, certifications and international accreditation, will be hired under PPRA Rules, 2014. The procedures described in PPRA Rules for hiring the consultancy services will be observed / adopted. The TORs for hiring of the consultancy firm including HR requirement, eligibility criteria, qualification criteria, firm profile / experience, etc. will be prepared / revised / updated / amended in light of decisions / directions of Consultant Selection Committee / P&D / FD / ICI&SDD, or any other forum.

	Phone No. 042-99201436
	PUNJAB SMALL INDUSTRIES CORPORATION DIRECTORATE OF PLANNING EVALUATION & NEW INITIATIVES ROOM NO.203, 2ND FLOOR ALFALAH BUILDING THE MALL LAHORE

No. PSIC/PEN/323/ 400

Dated: 19.07.2021

1. The Director(A&C), PSIC
2. The Director (Estate Management), PSIC, Head Office, Lahore
3. Senior Economic Advisor, ICI&SDD, Lahore
4. The Regional Director, PSIC, Regional Office, Gujranwala.
5. President, Sialkot Chamber of Commerce & Industry
6. President, Gujrat Chamber of Commerce & Industry
7. President, Gujranwala Chamber of Commerce & Industry
8. Chairman, Surgical Instruments Manufacturers Association of Pakistan (SIMAP), Near Sublime Chowk, Marala Road, Sialkot.(052-3554890)

Subject: MINUTES OF MEETING HELD ON 06-07-2021 UNDER THE CHAIRMANSHIP OF MANAGING DIRECTOR, PSIC TO DISCUSS THE SCOPE AND FEATURES OF ADP SCHEMES TITLED "RENOVATION AND OPERATIONALIZATION OF SPORTS GOODS AND MATERIAL TESTING LAB" & "ESTABLISHMENT OF SURGICAL CITY AT SIALKOT"

Enclosed please find minutes of meeting held on 06-07-2021 at 12:30 p.m., under the chairmanship of Managing Director, PSIC, in committee Room at PSIC Head Office, Lahore in order to discuss the scope and features of the ADP schemes titled "Renovation and Operationalization of Sports Goods and Material Testing Lab" and "Establishment of Surgical City (with surgical laboratory) at Sialkot" for information and further necessary action please.

Encl: As above

Copy to:

1. The Director(W&D), PSIC
2. Project Director, CDI
3. Mr. Qasar Wasique, National Technical Expert, UNIDO
4. Deputy Economic Advisor, ICI&SDD, Lahore.
5. PS to Managing Director, PSIC.
6. PS to Deputy Managing Director, PSIC.


 DIRECTOR (PEN)
 o/c

Subject: MINUTES OF MEETING HELD ON 06-07-2021 UNDER THE CHAIRMANSHIP OF MANAGING DIRECTOR, PSIC TO DISCUSS THE SCOPE AND FEATURES OF ADP SCHEMES TITLED "RENOVATION AND OPERATIONALIZATION OF SPORTS GOODS AND MATERIAL TESTING LAB" & "ESTABLISHMENT OF SURGICAL CITY AT SIALKOT"

A meeting to discuss the scope and features of the ADP schemes titled "Renovation and Operationalization of Sports Goods and Material Testing Lab" and "Establishment of Surgical City (with surgical laboratory) at Sialkot" was held on 06-07-2021 (Tuesday) at 12:30 p.m., under the chairmanship of Managing Director, PSIC, in committee Room at PSIC Head Office, Lahore. Initially the meeting was chaired by Director (A&C), PSIC and subsequently, Managing Director, PSIC joined and chaired the meeting. List of participants is attached at Annexure-I.

The meeting started with the recitation from Holy Quran. Director (A&C), PSIC welcomed the participants and briefly informed that meeting is called to discuss the scope and features of the aforementioned ADP schemes with all stakeholders. Then, he invited Director (PEN) PSIC to apprise the participants about background of these schemes.

Background:

The Director (PEN), PSIC apprised the participants that a scheme titled "Sports Goods & Material Testing Laboratory, Sialkot" was approved by the C&I Department in 2006 and project building was completed in 2010 by C&W Department at the cost of Rs.32.823 million but neither machinery was purchased nor any recruitment was made against the posts envisaged in the PC-I by the then C&I Department. After merger of both Departments, revised PC-I of the scheme was prepared by Directorate of Industries, which was submitted to P&D Department. Project was discussed in PDWP meeting held on 10.10.2012 and Member (PSD) P&D Board was nominated to review the PC-I. Member (PSD) P&D Board informed that requisite testing facilities are available both in Lahore & Sialkot, therefore, the revised PC-I was returned to Directorate of Industries.

A meeting of committee comprising of Secretary, ICI, Member (P&D), and President Sialkot Chamber of Commerce and Industry was held on 21.04.2014 to discuss utilization of vacant building sports goods testing laboratory district Sialkot. It was decided in the meeting that Sialkot CCI will provide details of the materials / goods tests needed by the industry of Sialkot along with present testing facilities and cost. The tests required for export of goods will also be included in list so as to assess need of the laboratory. Sialkot CCI shall also explore the availability of funds from Export Development Fund for running the laboratory. Later on, a meeting of committee was again held on 24.06.2014 in the office of Secretary, IC&I ,

Punjab to discuss utilization of vacant building sports goods testing laboratory district Sialkot and it was decided that:

- i. Determination of tests required for material testing, is a technical area, therefore, a consultant may be hired to prepare feasibility for establishment of material testing laboratory for all industries in Sialkot rather than limiting it to the sports goods industry only.
- ii. The consultant will carry out need assessment for establishment of laboratory and types/nature of tests required. He will propose a model for sustainable operation of lab and its international accreditation.
- iii. The consultant will also prepare PC-I of the project.
- iv. PC-II would be prepared for the engagement of the consultant.

Thereafter, on the direction of ICI&SD Department, PSIC hired consultant for feasibility study who could not complete the assignment. Later, the matter was referred to Strategic Policy Unit (SPU), established in Industry Department for hiring of consultant by them but reportedly no consultant was hired.

Now, the scheme titled **“Renovation and Operationalization of Sports Goods and Material Testing Lab”** at the total cost of **Rs. 1000.00 Million** has been entrusted to PSIC on the recommendation of ICI&SD Department. Moreover, a surgical laboratory at the total cost of **Rs. 200.00 Million** has also been proposed to be included in the ADP scheme titled **“Establishment of Surgical City at Sialkot”** with a total cost of scheme **Rs. 1721.729 Million**. Since PSIC has not requisite expertise to devise/design the aforementioned schemes, PSIC Management called this meeting to discuss the scope and features of the schemes with all stakeholders before proceeding further in the matter.

Deliberations / Comments of the participants:

The President, Sialkot Chamber of Commerce & Industry (SCC&I) stated that earlier PC-I of the scheme was prepared and scope was also defined. But with the passage of time, new technology has been introduced in the market and a lot of tests are required to the international market for export purposes , hence , a material testing laboratory as per international standard is required which may be designed with the support of stakeholders. He further added that services of an experienced and well-qualified consultant are required for the need assessment/feasibility study of the material testing lab at Sialkot. The consultant will ascertain type of tests required and accordingly, which type of machinery would be required for identified tests / lab. He further emphasized that a relevant international company / consultant will also be required for providing technical support and training of staff (to be appointed) of laboratory and other purposes to ensure acknowledgment/acceptance of testing facilities in the laboratory at international level. He further proposed that laboratory will be run through independent Board comprising of local industrialists / Engineers.

(16)


The Director (A&C) pointed out that PSIC may not be able to operate the laboratory, therefore, operational model of the lab need to be identified / decided. It should be identified whether the project would be viable or not. Can it be run by PSIC? If yes then which model is to be adopted? Whether PCSIR or any other relevant body is to be approached to run the lab.

The President, SCC&I stated that laboratory will be operated/run through Independent Local Board of Management whereas PSIC will only be the observer. All types of decision making will rest with Board. Technical experts will operate the lab and it will be self-sustained. Board of members will be involved from designing phase to execution phase of the scheme and then will be responsible for its operation and management.

Mr. Irfan Ahmad Rabbani, a technical expert informed that PC-I of the scheme was developed more than 10 years ago wherein scope of Sialkot lab along with sponsoring and execution was decided; however, recurring / operational cost could not be decided at that time. However, considerable time has been lapsed. Only building was developed whereas staff should have been hired who remained involve in the procurement of machinery as well as its operation. Staff should have been trained for the purpose also. At this stage, it is the need of the time that sector and subsectors be clearly identified who will be catered for testing facilities. Handling of all sectors will be difficult in one lab. Certification requirements/ regulations have been changed. Then, testing requirement for these sectors should be identified. Gap analysis should be done. It should be determined that which types of tests are already available so that there should be no duplication and wastage of money. He mentioned there are many sectors like Gloves, Sports goods, home appliances, fan, etc. in the Gujranwala, Gujrat and Sialkot area. However, priority should be given to export oriented sectors. It should be identified that which type of testing facility will benefit the export oriented industry. He was also of the view that it is not an easy task to establish an internationally accredited Laboratory and run it in a sustainable manner. Huge calibration and operating/recurring cost is involved in it. Hence appropriate need assessment is required before establishment of Laboratory.

The Cluster Manager (Surgical), Cluster Development Initiative apprised that she has conducted various meetings with Sialkot Chamber of Commerce & Industry and SIMAP in order to determine testing facility required for the surgical sector. She informed that very few tests are done by PCSIR and there another many more for which testing facilities are required at local level.

Mr. Jahangir Bajwa from SIMAP participated in the conversation and emphasized that separate surgical testing lab should be developed in surgical city Sialkot which is being established by PSIC under separate ADP Scheme. He further stated that lab should be sector specific. As far as surgical sector is concerned, they have identified/developed a list of required tests and machinery.



(15)

Dr. Shahzad Alam, Material Scientist, having 35-36 years of experience in PCSIR, who attended the meeting along with SIMAP representatives, apprised that he was involved in preparation of previous PC-I of sports good lab scheme. At that time, they consulted every sector association in the area and identified need of the sectors. On the demand of Government, he has developed top notch institution in Lahore. He added that established of lab and training to staff is not a problem. Most important thing is identification of requirements. Then he emphasized that we should move towards value addition in the products and there should no labor intensive productions keeping in view the changing world requirement. He ensured his volunteer support in formulation of the scheme.

The President, Gujrat Chamber of Commerce and Industry, added that they are exporting fan, rice and furniture to other countries, however, overall they have less export share in the economy being manufacturers of less exportable items. He further informed that they need certain testing facilities with reference to rice, furniture, fan and pottery industry. However, they would share testing requirements, if required. He emphasized that local industry should also be catered/considered as they also require certain certifications. For example, certain testing regarding type/nature of chemical, clay and stone used in pottery industry as raw material are required.

On the query from Director (A&C) that which industry is to be catered in ADP scheme, Director (PEN) apprised that initially scheme was developed with reference to sports goods material testing facility but later it was decided that all industries in Sialkot rather than limiting it to the sports goods industry may be considered and taken into account for need assessment. Therefore, this meeting is called to determine which sectors should be considered. He further stated that export oriented sectors may be given priority as it is not possible to cover all sectors in a single lab.

President, Sialkot Chamber proposed that Sports Goods and Material Testing Lab under discussion is in Sialkot, therefore, scope of the scheme should be limited to Sialkot only.

Deputy Economic Advisor, ICI&SD Department informed that a discussion session of Gujranwala and Sialkot Chamber of Commerce and Industry was held under the co-chairmanship of Minister for Industries and Minister for Finance wherein it was highlighted by the industrialist that export oriented products are to be sent abroad for testing. Therefore, a testing laboratory should be established locally in order to support the exports. In this context, the scheme was envisaged primarily focusing on export oriented sectors. The word 'material' in the name of the scheme refers to export oriented sectors other than sports goods which may also be facilitated under this scheme. However, priority may be given to export oriented sectors.

It was also suggested by the participants that consultant may be hired to assess the testing needs of all sectors and then after cost benefit analysis; it may be identified which sectors are to be selected / catered under the scheme.

D.

(14)

Mr. Fahd Rafiq from PEFMA apprised that one test i.e LVD for fan industry is not being done locally which may benefit the fan industry and enhance its exports. He further added that Cost benefit analysis should be done for all sectors in order to determine which sector may provide more benefit with less investment. Ceramics and Cookware are major sectors of Gujranwala. It was also discussed that material testing and end product testing in one sector are two different things. There should be a combination of both types of testing in the laboratory. Sector Specific Consultants are required to be hired to conduct need assessment / testing requirements of relevant sector. To conduct need assessment/gap analysis of all sectors is not the job of a single consultant.


Managing Director, PSIC proposed to the participants that PSIC/GoPb will establish the Laboratory in Sialkot but it would be operated by Board of Management comprising of Members from Government and Private Sector (Representatives of Chambers) who will also be the beneficiaries of this laboratory. A committee comprising of all stakeholders including representative from Gujranwala, Sialkot and Gujrat chambers should be constituted which will be engaged in formulation of the scheme right from the very start. Committee will be comprised of representatives from Government and private sectors. Scope of the scheme will also be decided by this committee for smooth execution of the scheme.

After detailed deliberations, following decisions were made;

DECISIONS:

- i. A committee of stakeholders will be constituted which would be involved in the formulation of the scheme right from the outset. Sialkot, Gujranwala, and Gujrat Chamber of Commerce & Industry will provide nominations of their representatives (2-Nos. each) for constitution of the committee.
- ii. Scope of the scheme and identification of sectors (preferably export oriented sectors), to be considered under the scheme, will be recommended / proposed by the committee.
- iii. Committee will also give its recommendations for hiring of consultant(s) for feasibility study / need assessments including Gap analysis / scope of services / cost estimation(s) etc in respect of the identified sectors. (Detailed TORs will be formulated later on).
- iv. On the recommendations of the committee, PSIC will hire consultant(s) for the purpose with the approval of PSIC Board of Members.
- v. Consultant(s) will be fully supported by the concerned Chamber(s) through their nominated representatives in connection with provision of all required information so as to complete the assignment(s) well in time.
- vi. Dedicated Surgical material / product testing Lab will be established in Surgical City, Sialkot.

The meeting ended with the vote of thanks.



13

Annexure-I

LIST OF PARTICIPANTS

Sr. No	Name	Designation
1	Muhammad Tahir Watto	Managing Director, PSIC
2	Waseem Abbas	Director(A&C), PSIC
3	Mr. Khalid Ur Rehman	Director(Estate Management), PSIC
4	Khawaja Muhammad Imran	Director(PEN), PSIC
5	Mr. Hassan Baqir	Director (W&D), PSIC
6	Mr. Hassan Faiq Minhas	Deputy Economic Advisor, ICI&SDD
7	Qaisar Iqbal Baryar	President , Sialkot Chamber of Commerce and Industry
8	Mr. Umair Nisar	Deputy Secretary, R&D, Sialkot Chamber of Commerce & Industry.
9	Mr. Salman Mir	Research & Development Officer, Sialkot Chamber of Commerce & Industry.
10	Mr. Hassan Adil	SVP, Gujrat Chamber of Commerce & Industry
11	Mr. Ch. Waheed ud Din	President, Gujrat Chamber of Commerce & Industry
12	Mr. M. Burhan	Secretary General, Gujranwala Chamber of Commerce & Industry
13	Mr. Irfan Ahmad Rabbani	Consultant
14	Mr. Fahad Rafiq	Pakistan Electric Fans Manufacturers Association (PEFMA)
15	Mr. Andeela Seher Fatima	Cluster Manager , CDI Surgical
16	Mr. Qasar Wasique	National Technical Expert, UNIDO
17	Mr. Zeshan Tariq	Chairman SIMAP
18	Mr. Jahangeer Bajwa	SIMAP
19	Dr. Shehzad Alam	Industry Expert
20	Mr. Salman Qaiser Mahmood	Senior R&D Officer Sialkot Chamber

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PUNJAB SMALL INDUSTRIES CORPORATION
DIRECTORATE OF PLANNING, EVALUATION & NEW
INITIATIVES
ROOM NO.203, 2nd FLOOR ALFALAH BUILDING, THE MALL,
LAHORE

No. PSIC/PEN/331/ 653

Dated: 2/8/2021

NOTIFICATION

In light of decisions taken in meeting dated 06.07.2021, Managing Director, PSIC has been pleased to approve / constitute the following committee which would be involved in the formulation of the scheme titled "**Renovation and Operationalization of Sports Goods and Material Testing Lab**" right from the outset:

		In Chair
1.	Regional Director, PSIC, Gujranwala	
2.	Mr. Qaisar Iqbal Baryar President SCCI / Chief Executive, M/s Talon Sports (Pvt) Ltd. Sialkot	Member
3.	Dr. Nauman Idris Butt Managing Director, M/s Capital Sports Corp. (Pvt) Ltd. Sialkot	Member
4.	Khawaja Masud Akhter, Managing Director, M/s Forward Sports (Pvt) Ltd. Sialkot	Member
5.	Mr. Jarrar Hussain Awan, Director, M/s Awan Sports Industries (Pvt) Ltd. Sialkot	Member
6.	Mr. Umer Ashraf, President Gujranwala CCI.	Member
7.	Mr. Irfan Ahmad Rabbani, Representative of Gujranwala CCI.	Member
8.	Ghulam Mahaiudin, Executive Member, Gujrat CCI.	Member
9.	Tariq Bilal Malik, Former President, Gujrat CCI.	Member

The committee will also give its recommendations as per following TORs within weeks' time to proceed further:-

- a) To recommend/ propose scope of the scheme and identification of sectors (preferably export oriented sectors), to be considered under the scheme.
- b) To make recommendations for hiring of consultant(s) for feasibility study / need assessments including Gap analysis / scope of services / cost estimation(s) etc in respect of the identified sectors.

DIRECTOR (PEN)

Copy to:-

1. All concerned
2. Director (Estate Management), PSIC.
3. Director (W&D), PSIC.
4. PS to Managing Director, PSIC.
5. PS to Dy. Managing Director, PSIC.



Punjab Small Industries Corporation
Regional Directorate

Small Industries Estate-II, Near Khiali Bypass, P.O. Box # 35, Gujranwala,
Telephone: 055-4283074, 9330052 Fax: (055) 4285774

No. PSIC/ROG/A CCTS/472

Dated: August 20, 2021

Minutes of Meeting
MEETING OF COMMITTEE CONSTITUTED FOR CONSULTATION FOR THE SCHE TITLED RENOVATION AND
OPERATIONALIZATION OF SPORTS GOODS & MATERIAL TESTING LAB

Venue:

PSIC Regional Office, Gujranwala

Date & Time:

Tuesday, August 17, 2021

Chaired by:

PSIC Regional Director, Gujranwala

Agenda:

1. To recommend/propose scope of the scheme and identification of sectors to be considered under the scheme
2. To make recommendations for hiring of consultant(s) for feasibility study/need assessments including Gap analysis/ scope estimation(s) etc in respect of identified sectors.

Committee Members:

1. PSIC Regional Director, Gujranwala
2. Mr. Qasir Iqbal Baryar, President Sialkot Chamber of Commerce & Industry (SCCI), Sialkot
3. Dr. Nauman Idris Butt, M.D. M/S Capital Sports Corp. (Pvt) Ltd. Sialkot/Nominee from SCCI
4. Khawaja Masud Akhter, M.D. Forward Sports (Pvt) Ltd. Sialkot/Nominee from SCCI
5. Mr. Jatta Hussain Awan, Director M/S Awan Sports Industries (Pvt) Ltd. Sialkot
6. Mr. Umer Ashraf, President Gujranwala Chamber of Commerce & Industry (GCCCI), Gujranwala
7. Mr. Irfan Ahmad Rabbani, Nominee of GCCCI
8. Mr. Ghulam Mahabudin, Executive Member, Gujrat Chamber of Commerce & Industry (GICCI), Gujrat/Nominee from GCCCI
9. Mr. Tariq Bilal Malik, Former President, GICCI/ Nominee from GCCCI

The meeting started with recitation of Holy Quran in Regional Office, Gujranwala at 11:00 am. Participants at Serial No. 3&5 joined via Zoom and participants at Sr. No. 1,4, 6 (Represented by SVP GCCI), 7,8 & 9 attended the meeting at scheduled venue. The members at Sr. No. 2 did not attend the meeting.

#	Item	Decision	Action by
1.	<p>To recommend/propose scope of the scheme and identification of sectors to be considered under the scheme:</p> <p>The participants emphasized that the testing facility should be established to provide testing of material & finished goods, duly accredited by relevant body for acceptance of its reports, otherwise mere establishment of lab would be wastage of resources. Initially the assessment may be made for all relevant sectors for the golden triangle i.e. Gujranwala, Gujrat & Sialkot, followed by the selection of target sectors upon cost/benefit analysis basis. The nominees from SCCI recommended that they will discuss the scheme with International accredited bodies providing such facilities like SGS, Intertech etc. for their consent in principal, to operate the lab to be established by Government. Detailed Modus-Operandi will be drafted at later stage subject to approval of the proposal/operating mechanism and in consultation with concerned body.</p> <p>The Participants agreed upon that a governing body may be constituted by Government comprising of reps. from all three CCIs of Golden Triangle. The said governing body may enter into agreement with the international accredited body to operate the lab in best public interest. The prospects of following sectors for inclusion in scope were discussed:</p> <ul style="list-style-type: none"> • Sports Industry (Including composite based sports goods) • Surgical Industry • Leather Industry including PPEs, Sports wears etc) • Fan Industry 	<p>Nominees from SOCI will communicate with SGS, Inter-tech or any other recognized body and get their consent for management of lab in collaboration with Governing Body comprising of representatives from SCCI, GtCCI & GCCI to be established by Government of Punjab.</p> <p>Following export oriented sectors were short-listed for consideration to provide testing facilities under the project:</p> <ul style="list-style-type: none"> • Sports Industry • Leather Industry • Home Appliances (Including gas, electric, motor based) • Metal Processing and metal based products (including sanitary, cutlery, cookware etc) • Surgical Industry 	<p>Nominees from SCCI</p> <p>PSIC</p>

<ul style="list-style-type: none"> ● Furniture Industry ● Rice ● Textile ● Cutlery ● PVC ● Metal Processing ● Sanitary ware ● Ceramics ● Metal Cookware (Coated/non-coated) ● House Hold Appliances (Gas, Electric and motor based appliances) ● Light Engineering Sector <p>The members unanimously proposed that the sectors should be prioritized based upon the current export volume, future export potential to broaden the export base & standardization for product improvement in domestic market in chronological order.</p>	<ul style="list-style-type: none"> ● Rice 	
<p>2. To make recommendations for hiring of consultant(s) for feasibility study/need assessments including Gap analysis/ scope estimation(s) etc in respect of identified sectors.</p> <p>The committee members discussed about the in-depth requirements of material testing involving chemical, physical, composition testing for the acceptance of Pakistani Products in Europe, Middle East & African markets as major export destinations. Each regime has its own requirements which are drawn from relevant ISOs. The enlistment of region-wise testing requirements of materials/products, availability of testing facility in Pakistan (to avoid duplication) and establishment of lab requires a detailed need & gap analysis by the sector specific experts as each industry/product has its own certification requirements. These experts are neither available with CCIs nor with PSIC. Therefore</p>	<p>A lead consultant and sector experts may be engaged for the purpose. The sector experts will work in their respective sectors and the Lead Consultant will guide, supervise & monitor the work of experts. The lead consultant will review the findings and based upon these will ultimately prepare a comprehensive report. Feasibility</p>	<p>PSIC & stakeholders</p>



<p>the members recommended the hiring of sector based consultants for feasibility, designing & planning of fab and preparation of PC-1 for best utilization of available resources.</p> <p>The following consultants already engaged with relevant sectors/chambers were discussed for their consideration to be hired as consultant by PSIC:</p>		<p>of project & PC-1 in collaboration with Sector experts.</p>	
Sports Industry	Members from SCCI proposed to provide list of test required.		
Leather Industry	Consultant hiring may be done accordingly.		
Home Appliances (Including gas, electric, motor based)	Mr. Irfan Ahmad Rabhani		
Light Engineering	NA		
Metal Processing and metal based products (including sanitary, cutlery, cookware etc)	NA		
Surgical Industry	Mr. Shaikat Ali, Regulatory & Management Consultant (Recommended by SIMAP)		
Rice	NA		

- Copy to:
1. The Director PEN, PSIC Head Office, Lahore
 2. All concerned committee members


Regional Director

THROUGH SPECIAL MESSENGER



No. DEA-I, 1-1(12)/2021
GOVERNMENT OF THE PUNJAB
INDUSTRIES, COMMERCE, INVESTMENT AND
SKILLS DEVELOPMENT DEPARTMENT
Dated Lahore, the 22nd October, 2021

To,
The Managing Director,
Punjab Small Industries Corporation,
Lahore.

Dir. (PEN)

[Handwritten signature]
25/10

Subject: MINUTES / DECISIONS OF THE 65TH MEETING OF STANDING COMMITTEE OF CABINET ON FINANCE & DEVELOPMENT HELD ON 12.10.2021 AT 1:00 P.M IN THE COMMITTEE ROOM OF 8-CLUB, GOR-I, LAHORE

I am directed to enclose a copy of minutes of subject meeting, received from Section Officer (Cabinet-II), Cabinet Wing, S&GA Department, Punjab, vide letter No.SO(CAB-II)1-17/2021(SCCFD), dated 21.10.2021, on the subject noted above, for information and further necessary action, please.

Encis: **As above.**

[Handwritten signature]
DEPUTY ECONOMIC ADVISOR

26/10
Dir. (PEN)
26/10
Act.

- C.C.
1. P.S. to the Secretary, ICI&SD Department.

*Pen. 977
26-10-21*

SECRET/IMMEDIATE/CABINET BUSINESS/THROUGH SPECIAL MESSENGER

No.SO(CAB-II)1-17/2021(SCCFD)
GOVERNMENT OF THE PUNJAB
SERVICES & GENERAL ADMINISTRATION
DEPARTMENT
(CABINET WING)



Dated Lahore, the 21st of October, 2021

To

1. The Senior Member, Board of Revenue, Punjab
2. The Secretary, Govt. of the Punjab, HUD&PHE Department
3. The Chairman, Chief Minister Inspection Team
4. The Chairman, Planning & Development Board, Punjab
5. The Secretary, Govt. of the Punjab, Irrigation Department
6. The Secretary, Govt. of the Punjab, C&W Department
7. The Secretary, Govt. of the Punjab, HR&MA Department
8. The Secretary, Govt. of the Punjab, FW&F Department
9. The Secretary, Govt. of the Punjab, Youth Affairs & Sports Department
10. The Secretary, Govt. of the Punjab, P&SH Department
11. The Secretary, Govt. of the Punjab, ICI&SD Department

Subject:

MINUTES / DECISIONS OF THE 65th MEETING OF STANDING COMMITTEE OF CABINET ON FINANCE & DEVELOPMENT HELD ON 12.10.2021 AT 01:00 P.M. IN THE COMMITTEE ROOM OF 8-CLUB, GOR-I, LAHORE

I am directed to refer to the subject noted above and to enclose herewith a copy of the minutes/decisions of the **65th Meeting of Standing Committee of the Cabinet on Finance & Development held on 12.10.2021 at 01:00 P.M. in the Committee Room of 8-Club, GOR-I, Lahore** relating to your department, for information and necessary action in terms of Rules 28(15) & 30 of the Punjab Government Rules of Business, 2011:

Sr.#	Agenda	Department
1.	Inclusion of Scheme titled "Establishment of Dehi Markaz Maal at Qanungoi Level" in ADP 2021-22	BOR
2.	Supplementary Grant against SNE of PHA, Lahore for the Financial Year 2021-22	HUD&PHE
3.	Substitution of Scheme at G.S.No. 6177 in ADP 2021-22	
4.	Correction of Cost of the Scheme Reflected in ADP 2021-22 at G.Sr.#1968	
5.	Inclusion of Major Impact Schemes in ADP 2021-22	
6.	Request by Syed Waseem Raza Jaffery (Late) (PMS/BS-21) Ex-Member, CMIT for Reimbursement of Expenditure Incurred on "Next Generation Sequencing (NGS) (Function Medicine CDX) Medical Test From USA During Treatment Of Cancer	CMIT
7.	Reauthorization of Unspent Balance of PKR.55,703,932 Lapsed on 30.6.2021 under International Development Partner's Assisted Program Through Supplementary Grant during the Current Financial Year 2021-22	P&D
8.	Simplification of Procedure for Submission of Request for Donor Assistance	
	Provision Of Additional Resource For ADP 2021-22	



10.	Re-Validation / Re-Authorization of Unspent amount under Public Sector Development Program (PSDP) Federal Grant during Financial Year 2021-22	Irrigation
11.	Release / Revalidation / Reauthorization of Lapsed Funds amounting to Rs.38,188,475/- of F.Y 2020-21 for Scheme titled "Rehabilitation of Old Deg Nullah from Deg Diversion Channel to Q.B.Link Canal" under National Disaster Risk Management Fund	
12.	Inclusion of Scheme in Annual Development Program 2021-22 under Roads Sector (Gujranwala)	C&W
13.	Financial Assistance for Transplantation of Liver	
14.	Substitution of ADP (2021-22) Scheme mentioned at GS No.5118	
15.	Substitution Of Scheme Titled "Construction Of Ellah Abad Bypass From Kkd Road Km No.45 To Kanganpur Road Via Laddi, Length 5.55 Km In District Kasur	
16.	Re-imburement of Medical Charges Amounting to Rs.7,09,874/- Spent on Treatment of Mr. Imran Ali, Superintendent (BS-17), C&W Department at Fatma Memorial Hospital, Lahore	HR&MA
17.	Implementation of Minority Rights Judgement in SMC No.1 of 2014 dated 19 th June 2014 (Para 37 I-VIII) of the Supreme Court of Pakistan	
18.	Sanction for Re-Validation/ Release of Funds for 4 th Quarter 2020-21 in respect of Project Titled "IB-0638 Ten Billion Trees Tsunami Programme - Phase-I Upscaling Of Green Pakistan Programme (Revised)" During Current Financial Year 2021-22	FW&F
19.	New Scheme of Sports Sector in ADP 2021-22	Youth Affairs & Sports
20.	Re-Validation / Re-Allocation of Development Funds Amounting to Rs.7,877.787 Million, Provided by Federal Government during Previous Financial Year 2020-2021, Under Umbrella Scheme, Titled "COVID-19 Responsive and other Natural Calamities Control Programme" for Establishment / Up-Gradation of Nine Hospitals in Punjab	P&SH
21.	Establishment of Rural Health Center at Village Kurl U.C Mari Khokhran Tehsil & District Gujrat	
22.	Request for Changing the Nomenclature, Scope and cost of the scheme titled "Renovation and Operationalization of Sports Goods and Material Testing Lab" at a cost of Rs. 1000.00 Million, Reflected at GS No. 6721 of ADP 2021-22, to the scheme titled "Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab" at Total Cost of Rs. 50.00 Million, with same GS No. 6721, in ADP 2021-22"	ICI&SD
23. Ex-Agenda	Approval of Salary Packages against the Posts of Projects of Planning & Development Board	P&D

The enclosed certificate acknowledging receipt of the decision(s), now filled in and signed, may please be returned to the Cabinet Wing, S&GAD.


(ADIL UMAR-PMS)
SECTION OFFICER (CABINET-II)

P.C.

1. P.S.O to Principal Secretary to Chief Minister, Punjab, Lahore.
2. P.S to Secretary (I&C), Punjab.
3. P.A to Deputy Secretary (Cabinet), S&GAD.

**AGENDA
ITEM
NO.22** **REQUEST FOR CHANGING THE NOMENCLATURE, SCOPE AND COST OF THE SCHEME TITLED "RENOVATION AND OPERATIONALIZATION OF SPORTS GOODS AND MATERIAL TESTING LAB" AT A COST OF RS. 1000.00 MILLION, REFLECTED AT GS NO. 6721 OF ADP 2021-22, TO THE SCHEME TITLED "FEASIBILITY STUDY OF RENOVATION AND OPERATIONALIZATION OF SPORTS GOODS AND MATERIAL TESTING LAB" AT TOTAL COST OF RS. 50.00 MILLION, WITH SAME GS NO. 6721, IN ADP 2021-22"**

22.1 Additional Secretary ICI&SD briefed the Standing Committee of Cabinet on Finance & Development that a scheme titled "Renovation and Operationalization of Sports Goods and Material Testing Lab" at a total cost of Rs. 1000.00 Million has been included in ADP 2021-22 in order to renovate and operationalize testing laboratory in the existing building situated at Small Industries Estate, Sambrial, district Sialkot.

22.2 It was further briefed that, in 2006, a scheme titled "Sports Goods & Material Testing Laboratory, Sialkot" was approved by the then Commerce & Investment Department and project building was completed in 2010 by Communication & Works Department, however, neither machinery was purchased for the operationalization of the laboratory nor any recruitment was made against the posts given in the PC-I. After merger of C&I Department in Industries Department, revised PC-I of the scheme was prepared by Directorate of Industries, which was submitted to P&D Department. Project was discussed in PDWP meeting held on 10.10.2012 and Member (PSD), Planning & Development Board was nominated to review the PC-I, who after reviewing informed that requisite testing facilities are available both in Lahore (PCSIR & PSQCA) and in Sialkot (CPC, SIMTEL, MIDC & ILT Gujranwala), therefore, the revised PC-I was returned to the Department with the request to minutely examine the germane milieu, identify gaps in exiting setups and prepare a proposal (if required) to plug in the lacunas (if present) and also consider funding from Federal Government's relevant organizations as well as Sports Goods Industry via Public Private Partnership as matter pertains to export of Sports Goods from the private sector.

CABINET WING. SIALKOT

22.3 Moreover, on starting preparation of the PC-I of the subject scheme, consultations of the stakeholders were considered necessary to decide scope and features of the scheme. For this purpose, a meeting was convened on 06-07-2021 under the chairmanship of Managing Director, PSIC, with all stakeholders viz. Chambers of Commerce & Industry Gujranwala, Sialkot and Gujrat, and scope of PC-I was discussed at length.

22.4 Afterwards, during the discussion with the stakeholders and in-house discussion within the Department, it was observed that project was technically complex & quite complicated and involves installation of highly technical & sophisticated machinery/equipment which was to be procured from international companies. On the other hand, specific information regarding scope of services, identification of export oriented sectors, required testing facilities on the basis of gap analysis, list of machinery required for the lab, cost estimation, international accreditation process & requirements, operational cost of the project, Human Resource requirement, and most importantly, operational / managerial and financial model to run the lab after completion of the scheme etc. was not available with any of the stakeholder(s) including Sialkot Chamber of Commerce.

22.5 The Committee was further apprised that the Managing Director, PSIC constituted a committee under the Chairmanship of Regional Director, PSIC Gujranwala, with the representation of members of Sialkot, Gujranwala and Gujrat Chamber of Commerce and Industry. The Committee also proposed that need assessment / feasibility study was required before preparation of PC-I of the scheme to ensure efficient usage of resources and to execute the scheme successfully.

22.6 In light of the above, ICI&SD Department submitted a summary to the Chief Minister with a request that permission may be accorded to place the following proposal before Standing Committee of Cabinet on Finance and Development for consideration / approval:



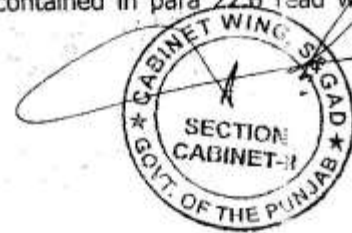
"The Government of Punjab may allow to change the nomenclature, scope and cost of the scheme titled "Renovation and Operationalization of Sports Goods and Material Testing Lab" at a cost of Rs. 1000.00 Million, reflected at GS No. 6721 of ADP 2021-22, to the scheme titled "Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab" at total cost of Rs. 50.00 Million, with same GS No. 6721, in ADP 2021-22".

22.7 Accordingly, the Standing Committee of Cabinet on Finance & Development was requested to consider and approve the proposals contained in para 22.6 above.

22.8 - It was discussed that this project should take into account the economic opportunities in triangle (Sialkot, Gujranwala and Gujrat) and should be reflected in the ToRs of PC-II. It was further desired that P&D Board should spearhead the process in consultation with the Administrative Department.

DECISION NO.22:

The Standing Committee of the Cabinet on Finance & Development considered and approved the proposals contained in para 22.6 read with para 22.8 above.



(TO BE RETURNED TO THE CABINET WING, S&GAD, AFTER SIGNATURE)

CERTIFICATE

Certified that decision (s) on agenda items No.(s) 22.
discussed in 65th Meeting of Standing Committee of Cabinet on Finance &
Development held on 12.10.2021 has / have been received by me for information
and necessary action as required under Rules 28(15) & 30 of the Punjab
Government Rules of Business, 2011.

**(NAME & SIGNATURE OF THE SECRETARY
CONCERNED)**

Date. _____

To

The Section Officer (Cabinet-II),
Government of the Punjab,
S&GAD.

Through Special Messenger



No. DEA-I. 1-1(11)/2021
GOVERNMENT OF THE PUNJAB
INDUSTRIES, COMMERCE, INVESTMENT AND
SKILLS DEVELOPMENT DEPARTMENT
Dated Lahore, the 29th November, 2021

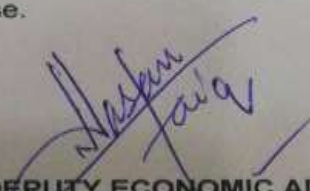
To,

The Managing Director,
Punjab Small Industries Corporation,
Lahore.

Subject: MINUTES / DECISION OF THE 65TH MEETING OF STANDING COMMITTEE OF CABINET ON THE FINANCE AND DEVELOPMENT HELD ON 12.10.2021 AT 1:00 P.M. IN THE COMMITTEE ROOM OF 8-CLUB, GOR-I, LAHORE

I am directed to enclose a copy of letter No. 2(705)IND/P&D/2021, dated 23.11.2021, on the subject noted above, received from Planning Officer (Industries), P&D Board, for information and further necessary action, please.

Encls: As above.


DEPUTY ECONOMIC ADVISOR-I

C.C.

1. The Planning Officer (Industries), Planning & Development Board.
2. P.S. to the Secretary, ICI&SD Department.



No. 2(705) IND/ P&D/2021
GOVERNMENT OF THE PUNJAB
PLANNING & DEVELOPMENT BOARD
Dated 23rd November, 2021

To,

✓ The Secretary,
Government of the Punjab,
Industries, Commerce, Investment and Skills Development
Department, Lahore.

SUBJECT: MINUTES/ DECISION OF THE 65TH MEETING OF STANDING COMMITTEE OF CABINET ON FINANCE AND DEVELOPMENT HELD ON 12.10.2021 AT 1:00 PM IN THE COMMITTEE ROOM OF 8-CLUB, GOR-I, LAHORE


Kindly refer to your letter No. DEA-I.1-1(11)/2021 dated 11th November, 2021 on the above noted subject.

2. I am directed to state that the draft PC-II of the scheme titled "Feasibility Study of Renovation and Operationalization of Sports Goods and Material Testing Lab" has been examined and comments of Industries Sector of P&D Board are as under:

- ❖ Senior Chief Consultancy, P&D Board to be included as Chairman of the Committee proposed for finalizing the documents such as TORs, request for expression of interest, pre-qualification document and request for proposal etc, rather than Member PSD, P&D Board (Page 8).
- ❖ Secretary, P&D Board may be excluded from the Committee proposed to review and approve the deliverables of the Consultancy. The representative of P&D Board may be included as member of the Committee (Page 9).
- ❖ Gestation period of the scheme to be reduced to six months.
- ❖ The word "establishment" may be replaced with "renovation".
- ❖ Getting the PC-I approved from the competent forum of the government is not the responsibility of consultancy firm (See Sr No. 7 of deliverables at Page 18).
- ❖ The condition for registration with PEC to be mentioned for all the engineering experts proposed for core team of consultancy.
- ❖ Job title of "Manager (Civil)" to be replaced with "Expert" or "Specialist".

3. I am further directed to request that the PC-II of the above said scheme may be submitted to P&D Board at the earliest so that the same is placed before PDWP for approval.

4. The matter may be assigned **Top Priority** please.


Planning Officer (IND)

C.C.

1. Assistant Chief (Coord-II), P&D Board.
2. PS to Member (PSD), P&D Board.
3. PA to Chief (IND/SD), P&D Board.